2nd Floor, TPL House No. 3, Cenotaph Road, Teynampet Chennai-600 018, India

Tel: +91 44 6632 8400 Fax: +91 44 2431 1450

### **Auditors' Report**

### To The Members of Manappuram General Finance and Leasing Limited

- 1. We have audited the attached Balance Sheet of Manappuram General Finance and Leasing Limited ('the Company') as at March 31, 2011 and also the Profit and Loss account and the cash flow statement for the year ended on that date annexed thereto. These financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on these financial statements based on our audit.
- 2. We conducted our audit in accordance with auditing standards generally accepted in India. Those Standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.
- 3. As required by the Companies (Auditor's Report) Order, 2003 (as amended) issued by the Central Government of India in terms of sub-section (4A) of Section 227 of the Companies Act, 1956, we enclose in the Annexure a statement on the matters specified in paragraphs 4 and 5 of the said Order.
- 4. Further to our comments in the Annexure referred to above, we report that:
  - i. We have obtained all the information and explanations, which to the best of our knowledge and belief were necessary for the purposes of our audit;
  - ii. In our opinion, proper books of account as required by law have been kept by the Company so far as appears from our examination of those books;
  - iii. The balance sheet, profit and loss account and cash flow statement dealt with by this report are in agreement with the books of account;
  - iv. In our opinion, the balance sheet, profit and loss account and cash flow statement dealt with by this report comply with the accounting standards referred to in sub-section (3C) of section 211 of the Companies Act, 1956;
  - v. On the basis of the written representations received from the directors, as on March 31, 2011, and taken on record by the Board of Directors, we report that none of the directors is disqualified as on March 31, 2011 from being appointed as a director in terms of clause (g) of sub-section (1) of section 274 of the Companies Act, 1956;



### S.R. BATLIBOI & ASSOCIATES

Chartered Accountants

- vi. In our opinion and to the best of our information and according to the explanations given to us, the said accounts give the information required by the Companies Act, 1956, in the manner so required and give a true and fair view in conformity with the accounting principles generally accepted in India;
  - a) in the case of the balance sheet, of the state of affairs of the Company as at March 31, 2011;
  - b) in the case of the profit and loss account, of the profit for the year ended on that date; and
  - c) in the case of cash flow statement, of the cash flows for the year ended on that date.

5. R. Battiba: A Association

For S.R. BATLIBOI & ASSOCIATES Firm registration number: 101049W

**Chartered Accountants** 

per S Balasubrahmanyam

Partner

Membership No.:053315

Place: Chennai Date April 28, 2011



### S.R. BATLIBOI & ASSOCIATES

Chartered Accountants

### Annexure referred to in paragraph 3 of our report of even date

Re: Manappuram General Finance and Leasing Limited ('the Company')

- (i) (a) The Company has maintained proper records showing full particulars, including quantitative details and situation of fixed assets.
  - (b) All fixed assets have not been physically verified by the management during the year but there is a regular programme of verification which, in our opinion, is reasonable having regard to the size of the Company and the nature of its assets. No material discrepancies were noticed on such verification.
  - (c) There was no disposal of a substantial part of fixed assets during the year.
- (ii) The Company is a non banking finance company engaged in the business of providing loans and does not maintain any inventory. Therefore, the provisions of clause 4(ii) of the Companies (Auditor's Report) Order, 2003 (as amended) are not applicable to the Company.
- (iii)(a) As informed, the Company has not granted any loans, secured or unsecured to companies, firms or other parties covered in the register maintained under section 301 of the Companies Act, 1956 ('the Act'). Therefore, the provisions of clause 4(iii) (a) of the Companies (Auditor's Report) Order, 2003 (as amended) is not applicable to the Company.
  - (b) The provisions of clause 4(iii) (b) of the Companies (Auditor's Report) Order, 2003 (as amended) is not applicable to the Company.
  - (c) The provisions of clause 4(iii) (c) of the Companies (Auditor's Report) Order, 2003 (as amended) is not applicable to the Company.
  - (d) The provisions of clause 4(iii) (d) of the Companies (Auditor's Report) Order, 2003 (as amended) is not applicable to the Company.
  - (e) The Company had taken loan from a Company covered in the register maintained under section 301 of the Companies Act, 1956. The maximum amount involved during the year was Rs. 3.56 million and the year-end balance of loan taken from such party was Rs. 1.64 million.
  - (f) In our opinion and according to the information and explanations given to us, the rate of interest and other terms and conditions for such loans are not prima facie prejudicial to the interest of the Company.
  - (g) In respect of loans taken, repayment of the principal amount was as stipulated and payment of interest was regular.
- In our opinion and according to the information and explanations given to us, there is an adequate internal control system commensurate with the size of the Company and the nature of its business, for the purchase of fixed assets and sale of services. The activities of the Company during the year did not involve any purchase and sale of goods. During the course of our audit, no major weakness has been noticed in the internal control system in respect of these areas. During the course of our audit, we have not observed any continuing failure to correct major weakness in internal control system of the Company.



### S.R. BATLIBOL & ASSOCIATES

### **Chartered Accountants**

- (v) (a) According to the information and explanations provided by the management, we are of the opinion that the particulars of contracts or arrangements referred to in section 301 of the Act that need to be entered into the register maintained under section 301 have been so entered.
  - (b) In respect of transactions made in pursuance of such contracts or arrangements exceeding value of Rupees five lakhs entered into during the financial year, because of the unique and specialized nature of the items involved and absence of any comparable prices, we are unable to comment whether the transactions were made at prevailing market prices at the relevant time.
- (vi) In respect of deposits accepted, in our opinion and according to the information and explanations given to us, directives issued by the Reserve Bank of India and the provisions of sections 58A, 58AA or any other relevant provisions of the Companies Act, 1956 and the rules framed thereunder, to the extent applicable, have been complied with. We are informed by the management that no order has been passed by the Company Law Board, National Company Law Tribunal or Reserve Bank of India or any Court or any other Tribunal.
- (vii) In our opinion, the Company has an internal audit system commensurate with the size and nature of its business.
- (viii) To the best of our knowledge and as explained, the Central Government has not prescribed maintenance of cost records under clause (d) of sub-section (1) of section 209 of the Companies Act, 1956 for the products of the Company.
- (ix) (a) The Company is regular in depositing with appropriate authorities undisputed statutory dues including provident fund, employees' state insurance, investor education and protection fund, income-tax, sales-tax, service tax, cess and other material statutory dues applicable to it. Dues in respect of wealth-tax, customs duty and excise duty are not applicable to the Company.
  - Further, since the Central Government has till date not prescribed the amount of cess payable under section 441 A of the Companies Act, 1956, we are not in a position to comment upon the regularity or otherwise of the Company in depositing the same.
  - (b) According to the information and explanations given to us, no undisputed amounts payable in respect of provident fund, employees' state insurance, investor education and protection fund, income-tax, service tax, sales-tax and other material undisputed statutory dues were outstanding, at the year end, for a period of more than six months from the date they became payable.
  - (c) According to the records of the Company, there are no dues outstanding of sales-tax on account of any dispute. The dues outstanding of income tax and service tax on account of a dispute are as follows:



### S.R. BATLIBOI & ASSOCIATES

Chartered Accountants

(Amount in millions)

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| Name of<br>Statu   |      | Nature of dues | Period of dispute | Amount                          | Forum where it is pending     |
|--------------------|------|----------------|-------------------|---------------------------------|-------------------------------|
| Income<br>Act 1961 | Tax  | Income tax     | 2005-06           | 0.35                            | Income tax appellate tribunal |
| Finance<br>1944    | Act, | Service tax    | 2001-2008         | 5.00 (including penalty of 2.5) |                               |

- (x) The Company has no accumulated losses at the end of the financial year and it has not incurred cash losses in the current and immediately preceding financial year.
- (xi) Based on our audit procedures and as per the information and explanations given by the management, we are of the opinion that the Company has not defaulted in repayment of dues to banks, financial institutions or debenture holders.
- (xii) Based on our examination of documents and records, we are of the opinion that the Company has maintained adequate records where the Company has granted loans and advances on the basis of security by way of pledge of shares, debentures and other securities.
- (xiii) In our opinion, the Company is not a chit fund or a nidhi / mutual benefit fund / society. Therefore, the provisions of clause 4(xiii) of the Companies (Auditor's Report) Order, 2003 (as amended) are not applicable to the Company.
- (xiv) In our opinion, the Company is not dealing in or trading in shares, securities, debentures and other investments. Accordingly, the provisions of clause 4(xiv) of the Companies (Auditor's Report) Order, 2003 (as amended) are not applicable to the Company.
- (xv) According to the information and explanations given to us, the Company has not given any guarantee for loans taken by others from bank or financial institutions.
- (xvi) The Company did not have any term loans outstanding during the year.
- (xvii) According to the information and explanations given to us and on an overall examination of the balance sheet of the Company, we report that no funds raised on short-term basis have been used for long-term investment.
- (xviii) The Company has made preferential allotment of shares to parties and companies covered in the register maintained under section 301 of the Act. In our opinion, the prices at which the shares have been allotted are not prejudicial to the interest of the Company.
- (xix) According to the information and explanations given to us, during the period covered by our audit report, the Company has created security or charge in respect of debentures issued other than on debentures aggregating Rs 1,188 million which had been issued recently. We are informed by the management that the Company is taking steps to create security for the debentures issued.
- (xx) The Company has not raised any money by public issues and accordingly, provisions of clause 4(xx) of the Companies (Auditor's Report) Order, 2003 (as amended) are not applicable to the Company. The Company has made private placement of its equity

### S.R. BATLIBOI & ASSOCIATES

Chartered Accountants

shares to certain Qualified Institutional Buyers ("QIB") which in our opinion and based on information and explanations given by management does not constitute a public issue.

(xxi) As more fully discussed in Note 17 of Schedule 18 to the financial statements and as informed by the management, we report that, during the year there have been certain instances of fraud on the Company by employees where gold loan related misappropriations / cash embezzlements have occurred for amounts aggregating Rs 24.87 million. The Company has fully provided for these amounts in the financial statements and is in the process of recovering these amounts from the employees and taking appropriate legal actions.

Based upon the audit procedures performed for the purpose of reporting the true and fair view of the financial statements and as per the information and explanations given by the management, we report that there are no other instance of fraud on or by the Company that have been noticed or reported during the course of our audit, other than those described above.

S. R. Battliba Q Associates
For S.R. BATLIBOI & ASSOCIATES
Firm Registration Number: 101049W

**Chartered Accountants** 

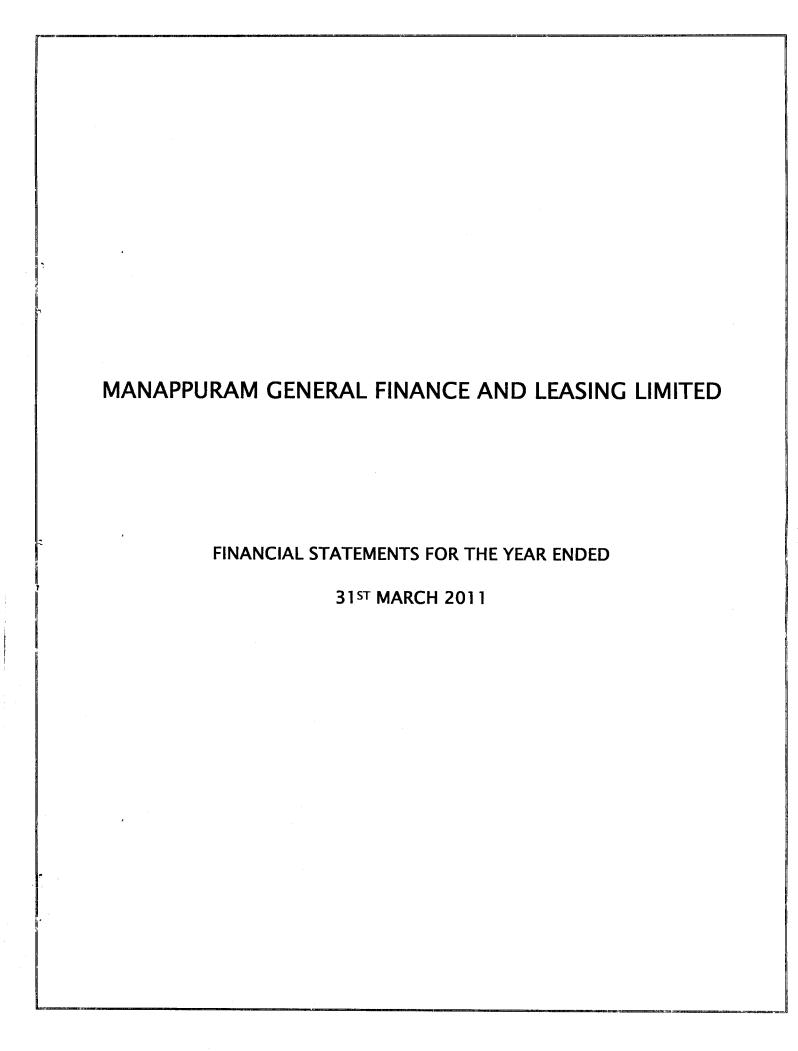
per S Balasubrahmanyam

Partner

Membership No.: 053315

Place: Chennai Date: April 28, 2011





Financial Statements for the year ended March 31, 2011

### Balance Sheet as at March 31, 2011

(All amounts are in millions of Indian rupees unless otherwise stated)

|   | Schedule | As at<br>March 31, 2011               | As at<br>March 31, 2010 |
|---|----------|---------------------------------------|-------------------------|
| SOURCES OF FUNDS                              |          |                                       |                         |
| Shareholders' funds                           |          |                                       |                         |
| Share capital                                 | 1        | 833.75                                | 340.39                  |
| Reserves and surplus                          | 2        | 18,405.82                             | 5,765.21                |
| Loan funds                                    |          |                                       |                         |
| Secured loans                                 | 3        | 43,723.07                             | 16,500.50               |
| Unsecured loans                               | 4        | 12,817.03                             | 1,856.12                |
|   | -        | 75,779.67                             | 24,462,22               |
| APPLICATION OF FUNDS                          |          | · · · · · · · · · · · · · · · · · · · |                         |
| Fixed assets                                  | 5        |                                       |                         |
| Gross block                                   |          | 1,651.82                              | 669.80                  |
| Less: Accumulated depreciation / amortisation | ·        | 332.80                                | 135.63                  |
| Net block                                     |          | 1,319.02                              | 534.17                  |
| Capital work in progress including advances   |          | 68.64                                 | 1.23                    |
| Intangible assets (net)                       | 5        | 59.84                                 | 33.55                   |
| Investments                                   | 6        | 403.20                                | 1,406.70                |
| Deferred tax asset (net)                      | 7        | 87.07                                 | 33.35                   |
| Current Assets, Loans and Advances            |          |                                       |                         |
| Cash and bank balances                        | 8        | 6,663.69                              | 2,682.08                |
| Other current assets                          | 9        | 4,947.51                              | 1,878.88                |
| Loans and advances                            | 10       | 64,141.68                             | 18,907.13               |
|   |          | 75,752.88                             | 23,468.09               |
| Less: Current liabilities and provisions      | 4.       |                                       |                         |
| Current liabilities                           | 11       | 1,126.34                              | 810.28                  |
| Provisions                                    | 12       | 784.64                                | 204.59                  |
|   |          | 1,910.98                              | 1,014.87                |
| Net current assets                            |          | 73,841.90                             | 22,453.22               |
|   | •        | 75,779.67                             | 24,462.22               |
| Notes to accounts                             | 18       |                                       |                         |

The schedules referred to above and the notes to accounts form an integral part of the Balance Sheet

As per our report of even date

For S. R. BATLIBOI & ASSOCIATES Firm Registration Number: 101049W

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**Chartered Accountants** 

per S Balasubrahmanya

Partner

Membership No.: 053313

For and on behalf of the Board of Directors

V.P.Nandakumar Executive Chairman

I. Unnikrishnan Managing Director B.N Raveendra Babu Joint Managing Director

M. Anandan

Director

A.L.Bindu Chief Financial Officer C.Radhakrishnan Company Secretary

Place: Chennai Date: April 28, 201

### Profit and Loss Account for the year ended March 31, 2011

(All amounts are in millions of Indian rupees unless otherwise stated)

| ·  | Schedule | Year ended<br>March 31, 2011 | Year ended<br>March 31, 2010 |
|--|----------|------------------------------|------------------------------|
| INCOME   |          |                              |                              |
| Income from services   | 13       | 11,654.20                    | 4,699.77                     |
| Other income   | 14       | 161.06                       | 82.24                        |
|  | =        | 11,815.26                    | 4,782.01                     |
| EXPENDITURE  |          |                              |                              |
| Personnel expenses   | 15       | 1,605.00                     | 536.40                       |
| Operating and other expenses                                       | 16       | 2,438.71                     | 1,000.75                     |
| Depreciation / amortization  | 5        | 212.96                       | 57.37                        |
| Financial expenses   | 17       | 3,319.63                     | 1,369.23                     |
| ·  |          | 7,576.30                     | 2,963.75                     |
| Profit before tax  |          | 4,238.96                     | 1,818.26                     |
| Less: Provision for tax  |          |                              |                              |
| - Current tax  |          | 1,466.04                     | 640.11                       |
| - Deferred tax   |          | (53.72)                      | (19.07)                      |
| Profit after tax   | _        | 2,826.64                     | 1,197.22                     |
| Balance brought forward from previous year (Also refer Schedule 2) |          | 917.11                       | 188.73                       |
| Amounts adjusted on amalgamation of MAFIT                          |          |                              |                              |
| -Profit after tax and appropriation for the financial year 2008-09 |          | -                            | 88.12                        |
| Profit available for appropriation                                 | _        | 3,743.75                     | 1,474.07                     |
| Appropriations:  |          |                              |                              |
| - Transfer to Statutory Reserve                                    |          | 565.33                       | 239.45                       |
| - Transfer to General Reserve                                      |          | 282.67                       | 119.72                       |
| - Transfer to Capital Redemption Reserve                           |          | •                            | 17.15                        |
| - Proposed Dividend on Equity Shares                               |          | 500.25                       | 165.89                       |
| - Tax on distributed profit  |          | 81.14                        | 27.21                        |
| Net profit carried forward to balance sheet                        | _        | 2,314.36                     | 904.65                       |
| Earnings per share information (Refer note 18.6)                   |          |                              |                              |
| Earnings per share   |          |                              |                              |
| - Weighted average number of equity shares                         |          |                              |                              |
| - Basic  |          | 371,380,825                  | 292,648,250                  |
| - Diluted  |          | 376,492,274                  | 294,478,720                  |
| - Basic earnings per share (in Rs.)                                |          | 7.61                         | 4.09                         |
| - Diluted earnings per share (in Rs.)                              |          | 7.51                         | 4.07                         |
| Nominal value of equity shares                                     |          | Rs. 2/-                      | Rs. 2/-                      |

**Notes to Accounts** 

18

The schedules referred to above and the notes to accounts form an integral part of the Profit and Loss Account

S. R. Battiba ( Associates For S. R. Battiboi & Associates Firm Registration Number: 101049W

Chartered Accountants

per S-Balasubrahmany

Partner

Membership No.: 053315

For and on behalf of the Board of Directors

V.P.Nandakumar

I. Unnikrishnan

B.N Raveendra Babu

Executive Chairman

Managing Director

Joint Managing Director

Place: Chennai Date: April 28, 2011

M. Anandan

A.L.Bindu

C.Radhakrishnan

Financial Statements for the year ended March 31, 2011

### Cash Flow Statement for the year ended March 31, 2011

(All amounts are in millions of Indian rupees unless otherwise stated)

| (All amounts are in millions of Indian rupees unless otherwise stated) | Year ended<br>March 31, 2011 | Year ended<br>March 31, 2010 |
|--|------------------------------|------------------------------|
| ,  |                              |                              |
| A. Cash flow from operating activities                                 |                              |                              |
| Net profit before taxation, and extraordinary items                    | 4,238.96                     | 1,818.26                     |
| Adjustments for:   |                              |                              |
| Depreciation / amortization  | 212.96                       | 57.37                        |
| Loss on sale of fixed assets   | 2.28                         | 4.34                         |
| (Profit) / Loss on sale of investments                                 | (3.96)                       | 0.43                         |
| Interest income  | (124.67)                     | (66.26)                      |
| Dividend income  | (3.62)                       | (0.48)                       |
| Interest expense   | 3,156.59                     | 1,304.54                     |
| Provision for standard assets  | 158.47                       |                              |
| Bad debts written off and provision for bad debts                      | 224.28                       | 141.99                       |
| Operating profit before working capital changes                        | 7,861.29                     | 3,260.19                     |
| Movements in working capital:  | ŕ                            | ŕ                            |
| Decrease / (Increase) in other current assets                          | (3,026.12)                   | (999.34)                     |
| Decrease / (Increase) loans and advances                               | (45,458.84)                  | (14,218.30)                  |
| Increase / (Decrease) in current liabilities and provisions            | 228.75                       | 254.41                       |
| Cash generated from operations   | (40,394.92)                  | (11,703.04)                  |
| Direct taxes paid (net of refunds)                                     | (1,442.22)                   | (653.38)                     |
| Net cash from operating activities                                     | (41,837.14)                  | (12,356.42)                  |
|  |                              |                              |
| B. Cash flows from investing activities                                |                              |                              |
| Purchase of fixed assets   | (1,096.42)                   | (297.24)                     |
| Proceeds from sale of fixed assets                                     | 2.63                         | 0.74                         |
| Purchase of investments  | (5,770.00)                   | (2,680.13)                   |
| Sale / maturity of investments   | 6,777.46                     | 1,284.24                     |
| Interest received  | 82.16                        | 44.21                        |
| Dividends received   | 3.62                         |                              |
| Net cash from investing activities                                     | (0.55)                       | (1,648.18)                   |
| C. Cash flows from financing activities                                |                              |                              |
| Proceeds from issuance of share capital                                | 11,124.38                    | 2,677.19                     |
| Share issue expenses adjusted against securities premium               | (235.64)                     | (76.19)                      |
| Redemption of preference shares  | (200.01)                     | (40.00)                      |
| Increase / (decrease) in secured debentures including                  | 2,410.52                     | 1,801.77                     |
| application money (net)  | 2,410.32                     | 1,001.77                     |
| Increase / (decrease) in bank borrowings (net)                         | 24,388.01                    | 9,640.91                     |
| Increase / (decrease) in borrowings from others (net)                  | 450.00                       | 200.00                       |
| Increase / (decrease) in subordinate bond (net)                        | 613.62                       | 477.88                       |
| Increase / (decrease) in deposits including inter-corporate            | (19.74)                      | (29.95)                      |
| deposits (net)   | (15.71)                      | (27.75)                      |
| Proceeds from commercial paper   | 21,810.03                    | 3,316.31                     |
| Repayment of commercial paper  | (12,452.89)                  | (2,665.58)                   |
| Increase / (decrease) in vehicle loans (net)                           | 8.39                         | (0.39)                       |
| Proceeds from subordinated debt  | 1,000.00                     |                              |
| Interest paid  | (3,079.25)                   | (1,227.99)                   |
| Dividends paid   | (169.86)                     | (54.85)                      |
| Tax on dividend paid   | (28.27)                      | (9.14)                       |
| Net cash used in financing activities                                  | 45,819.30                    | 14,009.97                    |

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Financial Statements for the year ended March 31, 2011

### Cash Flow Statement for the year ended March 31, 2011

(All amounts are in millions of Indian rupees unless otherwise stated)

|  | Year ended<br>March 31, 2011 | Year ended<br>March 31, 2010 |
|--|------------------------------|------------------------------|
|  |                              |                              |
| Net increase in cash and cash equivalents (A + B + C)        | 3,981.61                     | 5.37                         |
| Cash and cash equivalents at the beginning of the year       | 2,682.08                     | 1,133.96                     |
| Add: Adjustment on account of amalgamation                   | <u>-</u>                     | 1,542.75                     |
| Cash and cash equivalents at the end of the year             | 6,663.69                     | 2,682.08                     |
| Components of cash and cash equivalents as at March 31, 2011 |                              |                              |
| Cash and cheques on hand                                     | 1,188.01                     | 644.98                       |
| With banks   |                              |                              |
| - on current account#  | 2,480.92                     | 841.12                       |
| - on deposit account*  | 2,992.30                     | 1,193.85                     |
| - on unpaid dividend accounts**                              | 2.46                         | 2.13                         |
|  | 6,663.69                     | 2,682.08                     |

<sup>\*</sup> Includes cash collateral deposits held with banks Rs. 2,119.41 (previous year Rs 1,182.57) which are not available for use by the Company.

S. R. Battibar & J. Ssoudin

For S. R. BATLIBOI & ASSOCIATES Firm Registration Number: 101049W

**Chargered Accountants** 

per S Balasubrahmanyam

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Partner

Membership No.: 053315

Place: Chennai Date: April 28, 2011 For and on behalf of the Board of Directors

V.P.Nandakumar

I. Unnikrishnan B.N Raveendra Babu

Executive Chairman

Managing Director Joint Managing Director

M. Anandan

A.L.Bindu

C.Radhakrishnan

Director

Chief Financial Officer Company Secretary

<sup>#</sup> includes amouts in Escrow account towards closed public deposits Rs 11.44 not available for use by the Company as they represent corresponding deposit liabilities (previous year: Nil)

<sup>\*\*</sup>These balances are not available for use by the Company as they represent corresponding unpaid dividend liabilities.

### Schedules to accounts

(All amounts are in millions of Indian rupees unless otherwise stated)

|  | As at<br>March 31, 2011 | As at<br>March 31, 2010 |
|--|-------------------------|-------------------------|
| Schedule 1: Share capital  |                         |                         |
| Authorized   |                         |                         |
| 530,000,000 equity shares of Rs. 2/- each (Previous year - 106,000,000 equity shares of Rs. 10/- each)               | 1,060.00                | 1,060.00                |
| 400,000 (Previous year - 400,000) redeemable preference shares of Rs. 100/- each                                     | 40.00                   | 40.00                   |
| Issued, subscribed and paid-up   |                         |                         |
| 416,874,188 equity shares of Rs. 2/- each (Previous year - 34,038,522 equity shares of Rs. 10/- each) fully paid up* | 833.75                  | 340.39                  |
|  | 833.75                  | 340.39                  |

<sup>\* (</sup>i) 27,500,000 equity shares of Rs 2/- each (2010 - 5,500,000 equity shares of Rs 10/- each ) are allotted as fully paid up bonus shares by capitalisation of General Reserve - Rs. 40 (Previous year - Rs. 40) and Securities Premium - Rs. 15 (Previous year - Rs. 15) in earlier years.

Also, refer Note 18.3

### Schedule 2: Reserves and surplus

| Capital redemption reserve   |           |          |
|--|-----------|----------|
| Opening balance  | 40.00     | 22.85    |
| Add: Transferred from Profit and loss account  | 40.00     | 17.15    |
| Less: Capitalised for bonus issue  | (40.00)   | 17.13    |
| -  | (40.00)   | 40.00    |
| Securities premium account   |           | 40.00    |
| Opening balance  | 3,988.96  | 877.30   |
| Add: Securities premium on merger of MAFIT as at April 1, 2008                                       | -         | 4.22     |
| Add: Securities premium of MAFIT from April 1, 2008 to March 31, 2009 (net of share issues expenses) | -         | 527.51   |
| Add: Securities premium on issue of shares   | 10,971.39 | 2,656.12 |
| Less: Capitalised for bonus issue  | (300.39)  | -        |
| Less: Share issues expenses adjusted against securities premium                                      | (235.64)  | (76.19)  |
| · · · · · · · · · · · · · · · · · · ·  | 14,424.32 | 3,988.96 |
| Statutory reserve  | ,         | ,        |
| Opening balance  | 450.75    | 152.90   |
| Add: Statutory Reserve on merger of MAFIT as at April 1, 2008  | -         | 23.60    |
| Add: Statutory Reserve of MAFIT from April 1, 2008 to March 31, 2009                                 | -         | 34.80    |
| Add: Transferred from Profit and loss account  | 565.33    | 239.45   |
| •  | 1,016.08  | 450.75   |
| General reserve  |           |          |
| Opening balance  | 368.39    | 194.39   |
| Add: General Reserve on merger of MAFIT - as at April 1, 2008  | -         | 80.65    |
| Add: General Reserve of MAFIT from April 1, 2008 to March 31, 2009                                   | •         | 34.80    |
| Less: Adjustment to General Reserve on merger with MAFIT   | -         | (61.17)  |
| Add: Transferred from Profit and loss account  | 282.67    | 119.72   |
|  | 651.06    | 368.39   |
| Profit & Loss Account  | 2,314.36  | 904.65   |
| Add: Profit & Loss account on merger of MAFIT & at March 31, 2008                                    | -         | 12.46    |
| no Booth   | 2,314.36  | 917.11   |
|  | 18,405.82 | 5,765.21 |

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<sup>(</sup>ii) 170,192,610 (2010 - Nil) equity shares of Rs.2/- each are allotted as fully paid up bonus shares by capitalisation of Capital redemption reserve - Rs 40 (Previous year - Nil) and Securities Premium Account - Rs 300.39 (Previous year - Nil) in the current year.

### Schedules to accounts

 $(All\ amounts\ are\ in\ millions\ of\ Indian\ rupees\ unless\ otherwise\ stated)$ 

| · .         |   | As at<br>March 31, 2011 | As at<br>31-Mar-10 |
|-------------|---|-------------------------|--------------------|
| Schedule 3  | : Secured loans   |                         |                    |
|             | 1,328,535 (Previous year - 2,619,833) 7.5% - 13% (Previous year 9% - 14.5%) Secured Non-convertible Debentures of Rs. 1,000/ Rs 1,000,000/- each redeemable at par at the end of the term of each series of debentures ranging between 1-5 years* | 5,012.85                | 2,619.84           |
|             | Add: Interest accrued and due thereon   | 2.68                    | 19.52              |
| ,           | P. 1.1  | 5,015.53                | 2,639.36           |
|             | From banks - Cash credit / overdraft*   |                         |                    |
|             | - Cash credit / overdrant* - Working Capital Loans*   | 7,488.19                | 257.93             |
|             | - Working Capital Loans   | 30,558.41               | 13,400.66          |
|             | From Others   |                         |                    |
|             | - Working Capital Loans*  | 650.00                  | 200.00             |
|             | Vehicle loans   | 10.94                   | 2.55               |
|             | (Secured by hypothecation of vehicles)  | 10.94                   | 2.55               |
|             | -   | 43,723.07               | 16,500.50          |
|             | * Refer note 18.13  |                         | 10,500.50          |
| Schedule 4  | : Unsecured loans   |                         |                    |
|             | Deposits (Due within one year - Rs Nil (Previous year - Rs 6.90))   | _                       | 18.54              |
|             | Debenture application money   | 20.00                   | 2.49               |
| •           | Inter-Corporate Deposits (Due within one year - Rs 1.64 (Previous year - Rs 2.84))  | 1.64                    | 2.84               |
|             | Commercial Paper (Due within one year - Rs 10,007.87 (Previous year - Rs 650.73))   | 10,007.87               | 650.73             |
|             | Subordinate bond (Due within one year - Rs 63.06 (Previous year - Nil))   | 1,778.76                | 1,165.14           |
|             | Subordinate debt (Due within one year - Nil (Previous year - Rs   | 1,000.00                | -                  |
|             | Interest Accrued and Due  | 8.76                    | 16.38              |
|             |   | 12,817.03               | 1,856.12           |
|             | on fixed assets is set out in the following page on investments is set out in the following page  |                         |                    |
| Schedule 7: | Deferred tax (liability) / asset (net)  |                         |                    |
|             | Deferred Tax Liability  |                         |                    |
|             | Differences in depreciation and other differences in block of fixed assets as per tax books and financial books   | (34.39)                 | (34.76)            |
|             | Deferred tax asset  Effect of expenditure dehited to reach and law asset  |                         |                    |
|             | Effect of expenditure debited to profit and loss account in the current year but allowed for tax purposes in following years  | 15.71                   | 4.29               |
|             | Provision for loans and advances  | 105.75                  | 63.82              |
|             | Net Deferred tax asset / (liability)  | 87.07                   | 33.35              |
|             |   | TUBOI & ASS             | 3)                 |
|             | Oa Amolh  | (2)                     | <u>(2)</u>         |

Schedules to accounts

(All amounts are in millions of Indian rupees unless otherwise stated)

Schedule 5: Fixed Assets

| Abril 1, 2010 April 1, 2010 Ap |                                |                        | GROS   | GROSS BLOCK |          | DEI                    | DEPRECIATION/ AMORTIZATION | AMORTIZAT  | NOI                     | NET B                   | NET BLOCK               |
|--|--------------------------------|------------------------|--------|-------------|----------|------------------------|----------------------------|------------|-------------------------|-------------------------|-------------------------|
| 31.32       - <th>DESCRIPTION</th> <th>As at<br/>April 1, 2010</th> <th></th> <th>Deductions</th> <th>Ma</th> <th>As at<br/>April 1, 2010</th> <th>Additions</th> <th>Deductions</th> <th>As at<br/>March 31, 2011</th> <th>As at<br/>March 31, 2011</th> <th>As at<br/>March 31, 2010</th>  | DESCRIPTION                    | As at<br>April 1, 2010 |        | Deductions  | Ma       | As at<br>April 1, 2010 | Additions                  | Deductions | As at<br>March 31, 2011 | As at<br>March 31, 2011 | As at<br>March 31, 2010 |
| 31.32         -         -         31.32         -         -         0.93         -         0.94         -         1.65.63         0.01         0.04   | Tangible Assets                |                        |        |             |          |                        |                            |            |                         |                         |                         |
| 15.12         66.02         -         81.14         0.42         0.51         -         0.93           60.20         113.02         0.26         172.96         13.61         26.75         0.19         40.17         1           168.82         203.33         9.50         362.65         62.68         106.05         6.10         162.63         2           383.89         595.34         0.29         978.94         56.38         69.51         0.28         125.61         8           9.55         14.34         1.46         22.43         2.52         1.60         0.70         3.42         3.42           0.90         2.16         0.68         2.38         0.02         0.03         0.01         0.04         0.04           669.80         994.21         12.19         1,651.82         135.63         204.45         7.28         332.80         1,3           46.03         34.80         -         80.83         12.48         8.51         -         20.99           46.03         34.80         -         46.03         6.03         6.03         -         20.99           46.03         34.60         -         46.03         - <td< td=""><td>Freehold Land*</td><td>31.32</td><td>ı</td><td></td><td>31.32</td><td>•</td><td>•</td><td></td><td></td><td>31.32</td><td>31.32</td></td<>  | Freehold Land*                 | 31.32                  | ı      |             | 31.32    | •                      | •                          |            |                         | 31.32                   | 31.32                   |
| 60.20         113.02         0.26         172.96         13.61         26.75         0.19         40.17           168.82         203.33         9.50         362.65         62.68         106.05         6.10         162.63           383.89         595.34         0.29         978.94         56.38         69.51         0.28         125.61           9.55         14.34         1.46         22.43         2.52         1.60         0.70         3.42           0.90         2.16         0.68         22.43         0.02         0.03         0.01         0.04           0.90         2.16         0.68         2.38         0.02         0.03         0.01         0.04           0.90         2.16         0.68         1,651.82         135.63         204.45         7.28         332.80         1,5           46.03         3.480         -         80.83         12.48         8.51         -         20.99           46.03         34.80         -         46.03         -         20.99         -         20.99           29.95         16.08         -         46.03         -         46.03         -         20.34         -         20.99 <td>Building</td> <td>15.12</td> <td>66.02</td> <td>•</td> <td>81.14</td> <td>0.42</td> <td>0.51</td> <td>1</td> <td>0.93</td> <td>80.21</td> <td>14.70</td>  | Building                       | 15.12                  | 66.02  | •           | 81.14    | 0.42                   | 0.51                       | 1          | 0.93                    | 80.21                   | 14.70                   |
| 168.82         203.33         9.50         362.65         62.68         106.05         6.10         162.63           383.89         595.34         0.29         978.94         56.38         69.51         0.28         125.61           9.55         14.34         1.46         22.43         2.52         1.60         0.70         3.42           0.90         2.16         0.68         2.38         0.02         0.03         0.01         0.04           569.80         994.21         12.19         1,651.82         135.63         204.45         7.28         332.80         1,5           460.80         353.04         8.94         669.80         71.85         67.63         3.85         135.63         6.09           46.03         34.80         -         80.83         12.48         8.51         -         20.99           46.03         16.08         -         46.03         6.03         6.03         -         12.48  | Office equipment               | 60.20                  | 113.02 | 0.26        | 172.96   | 13.61                  | 26.75                      | 0.19       | 40.17                   | 132.79                  | 46.59                   |
| 383.89         595.34         0.29         978.94         56.38         69.51         0.28         125.61           9.55         14.34         1.46         22.43         2.52         1.60         0.70         3.42           0.90         2.16         0.68         22.43         0.02         0.03         0.01         0.04           669.80         994.21         12.19         1,651.82         135.63         204.45         7.28         332.80         1,           .         325.70         353.04         8.94         669.80         71.85         67.63         3.85         135.63         1,           .         46.03         34.80         -         80.83         12.48         8.51         -         20.99           .         29.95         16.08         -         46.03         6.03         6.03         -         12.48   | Computer equipment             | 168.82                 | 203.33 | 9.50        | 362.65   | 62.68                  | 106.05                     | 6.10       | 162.63                  | 200.02                  | 106.14                  |
| 9.55         14.34         1.46         22.43         2.52         1.60         0.70         3.42           0.90         2.16         0.68         2.38         0.02         0.03         0.01         0.04           669.80         994.21         12.19         1,651.82         135.63         204.45         7.28         332.80         1,           .         325.70         353.04         8.94         669.80         71.85         67.63         3.85         135.63           46.03         34.80         -         80.83         12.48         85.1         -         20.99           46.03         34.80         -         80.83         12.48         8.51         -         20.99           29.95         16.08         -         46.03         6.03         6.03         -         12.48  | Furniture and Fittings         | 383.89                 | 595.34 | 0.29        | 978.94   | 56.38                  | 69.51                      | 0.28       | 125.61                  | 853.33                  | 327.51                  |
| 669.80         994.21         12.19         1,651.82         135.63         204.45         7.28         332.80         1,31.65           46.03         34.80         -         80.83         12.48         8.51         -         20.99         53           46.03         34.80         -         80.83         12.48         8.51         -         20.99         53           46.03         34.80         -         46.03         -         20.99         -         12.48         8.51         -         20.99         6.45         -         12.48         -         12.48         -         12.48         -         12.48         -         12.48         -         12.48         -         12.48         -         12.48         -         12.48         -         12.48         -         12.48         -         -         12.48         -         -         12.48         - <td>Vehicle**</td> <td>9.55</td> <td>14.34</td> <td>1.46</td> <td>22.43</td> <td>2.52</td> <td>1.60</td> <td>0.70</td> <td>3.42</td> <td>19.01</td> <td>7.03</td>   | Vehicle**                      | 9.55                   | 14.34  | 1.46        | 22.43    | 2.52                   | 1.60                       | 0.70       | 3.42                    | 19.01                   | 7.03                    |
| 669.80         994.21         12.19         1,651.82         135.63         204.45         7.28         332.80           46.03         353.04         8.94         669.80         71.85         67.63         3.85         135.63           46.03         34.80         -         80.83         12.48         8.51         -         20.99           46.03         34.80         -         80.83         12.48         8.51         -         20.99           29.95         16.08         -         46.03         6.03         6.45         -         20.99  | Plant & Machinery              | 0.90                   | 2.16   | 89.0        | 2.38     | 0.02                   | 0.03                       | 0.01       | 0.04                    | 2.34                    | 0.88                    |
| 325.70       353.04       8.94       669.80       71.85       67.63       3.85       135.63         46.03       34.80       -       80.83       12.48       8.51       -       20.99         46.03       34.80       -       80.83       12.48       8.51       -       20.99         29.95       16.08       -       46.03       6.03       6.45       -       12.48  | Total                          | 08.699                 | 994.21 | 12.19       | 1,651.82 | 135.63                 | 204.45                     | 7.28       | 332.80                  | 1,319.02                | 534.17                  |
| 46.03     34.80     -     80.83     12.48     8.51     -     20.99       46.03     34.80     -     80.83     12.48     8.51     -     20.99       29.95     -     46.03     6.03     6.45     -     20.99  | Figures for the previous year  | 325.70                 | 353.04 | 8.94        | 08.699   | 71.85                  | 67.63                      | 3.85       | 135.63                  | 534.17                  |                         |
| 46.03         34.80         -         80.83         12.48         8.51         -         20.99           29.95         16.08         -         46.03         6.03         6.45         -         12.48   | Intangible assets<br>Softwares | 46.03                  | 34.80  |             | 80.83    | 12.48                  | 8.51                       | ,          | 20.99                   | 59.84                   | 33.55                   |
| 29.95 16.08 - 46.03 6.03 6.45 - 12.48  | TOTAL                          | 46.03                  | 34.80  | •           | 80.83    | 12.48                  | 8.51                       | •          | 20.99                   | 59.84                   | 33.55                   |
|  | Figures for the previous year  | 29.95                  | 16.08  | •           | 46.03    | 6.03                   | 6.45                       | -          | 12.48                   | 33.55                   |                         |

\* The Company is in the process of registering the title of the land acquired in an earlier year for Rs 0.7 in its name.

\*\* Includes vehicles taken on finance lease/hire purchase- Gross block Rs 18.39 ( Previous year Rs 6.62); Depreciation for the year Rs 1.18 ( Previous Year Rs 0.50 ) and Net Block Rs 16.81 ( Previous Year Rs 5.65)

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Financial Statements for the year ended March 31, 2011

### Schedules to accounts

Schedule

(All amounts are in millions of Indian rupees unless otherwise stated)

|      |   | As at<br>March 31, 2011 | As at<br>March 31, 2010 |
|------|---|-------------------------|-------------------------|
| e 6: | Investments   |                         |                         |
|      | Long Term Investments   |                         |                         |
|      | (Quoted, at cost)  A. Other than trade  |                         |                         |
|      | 32,000 (Previous year - 62,000) units of Rs. 100 each in 7.38% Govt. of India Bond  | 3.15                    | 6.15                    |
|      | 100 (Previous year - 100) equity share of Rs. 10 each fully paid in The Dhanalakshmi Bank Limited.                                  | 0.01                    | 0.01                    |
|      | 300 (Previous year - 300) equity share of Rs. 10 each fully paid in Vijaya Bank Limited   | 0.01                    | 0.01                    |
|      | (Unquoted, at cost)  A. Other than trade 1,000 (Previous year - 1,000) equity share of Rs. 10 each fully paid                       | 0.03                    | 0.03                    |
|      | in The Catholic Syrian Bank Limited.  | 0.03                    | 0.03                    |
|      | Current Investments - (Unquoted, at lower of cost and market value)   |                         |                         |
|      | Nil units (previous year - 1,629) of Rs. 20.46/- each in Sundaram Mutual Fund   | · -                     | 0.03                    |
|      | 40,000,000 (previous year - Nil) of Rs. 10 each in State Bank of India - Debt Fund Series - 370 Days - 7- Growth                    | 400.00                  | -                       |
|      | Nil units (previous year - 279,730) of Rs. 1,001.29/- each in Reliance Money Manager Fund - Institutional Option - Daily Dividend   | -                       | 280.09                  |
|      | Nil units (previous year - 13,978,308) of Rs. 10.0179/- each in DWS Ultra Short Term Fund - Institutional Daily Dividend - Reinvest | -                       | 140.03                  |
|      | Nil units (previous year - 98,035,440) of Rs. 10/- each in LICMF · Floating Rate Fund - Short term plan - Daily Dividend Plan       | -                       | 980.35                  |
|      | ·   | 403.20                  | 1,406.70                |
|      | Aggregate amount of quoted investments  Market value of quoted investments  | 3.17<br>3.37            | 6.17<br>6.37            |
|      | Aggregate amount of unquoted investments  | 400.03                  | 1,400.54                |
|      |   |                         |                         |

Refer Note 10 of Schedule 18 for details of investments purchased and sold during the year.

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CHENNAI STATE OF ACCOUNTS

Financial Statements for the year ended March 31, 2011

### Schedules to accounts

(All amounts are in millions of Indian rupees unless otherwise stated)

|            |  | As at<br>March 31, 2011      | As at<br>March 31, 2010 |
|------------|--|------------------------------|-------------------------|
| Schedule   | 8: Cash and bank balances  |                              |                         |
|            | Cash on hand   | 1,188.01                     | 644.98                  |
| ,          | Balances with scheduled banks  |                              |                         |
|            | - on current accounts*   | 2,480.92                     | 841.12                  |
|            | - on deposit accounts**  | 2,992.30                     | 1,193.85                |
|            | - on unpaid dividend accounts  | 2.46                         | 2.13                    |
|            | •  | 6,663.69                     | 2,682.08                |
|            | * includes amount in Pressure account towards about with the day of the            | N= 11 44 ( 1                 | **1\                    |
|            | * includes amouts in Escrow account towards closed public deposits F               |                              |                         |
|            | ** deposit accounts includes collateral deposit towards gold loans as Schedule 18) | ssigned and other facilities | s (Refer Note 12 to     |
|            |  |                              |                         |
| Schedule   | 9: Other current assets  |                              |                         |
|            | Interest accrued   | 4,658.43                     | 1,827.89                |
|            | Stock of gold coins / auction gold   | 287.17                       | 48.53                   |
|            | Others   | 1.91                         | 2.46                    |
|            |  | 4,947.51                     | 1,878.88                |
|            |  |                              |                         |
| Schedule 1 | 10: Loans and advances   |                              |                         |
|            | Secured, considered good   |                              |                         |
|            | Loans:   |                              |                         |
|            | - Gold   | 63,574.42                    | 18,456.23               |
|            | - Hypothecation  | 18.79                        | 172.38                  |
|            | - Stock on Hire  | 0.29                         | 8.24                    |
|            | - Others   | 77.11                        | 57.52                   |
|            | Unsecured, considered good   | 77.11                        | 31.32                   |
|            | Advances recoverable in cash or kind or for value to be received                   | 123.88                       | 62.15                   |
|            | Deposits   | 347.19                       |                         |
|            | <b>В</b> Срозия  | 64,141.68                    | 150.61<br>18,907.13     |
|            | Secured, considered doubtful   | 04,141.06                    | 10,907.13               |
|            | Loans:   |                              |                         |
|            | - Gold   | 130.99                       | 56.03                   |
|            | - Hypothecation  | 26.69                        | 114.40                  |
|            | - Stock on Hire  |                              |                         |
|            | - Others   | 1.31                         | 14.15                   |
|            |  | 5.98                         | 5.73                    |
|            | Unsecured, considered doubtful   | •                            | -                       |
|            | Advances recoverable in cash or kind or for value to be received                   | 2.49                         | 1.81                    |
|            | Least Description for dealers 11   | 167.46                       | 192.12                  |
|            | Less: Provision for doubtful loans and advances                                    | 167.46                       | 192.12                  |
|            | On Brich   | 645141.98                    | 18,907.13               |
|            | 1/0 / 1/2mch   |                              |                         |

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### Schedules to accounts

(All amounts are in millions of Indian rupees unless otherwise stated)

|   | As at<br>March 31, 2011 | As at<br>March 31, 2010 |
|---|-------------------------|-------------------------|
| Schedule 11: Current liabilities  |                         |                         |
| Sundry creditors for expenses*  | 275.56                  | 148.81                  |
| Book overdraft  | 5.09                    | 6.68                    |
| Interest accrued but not due on loans   | 270.91                  | 169.11                  |
| Unmatured finance charges   | 197.90                  | 339.17                  |
| Sundry deposits   | 10.95                   | 20.08                   |
| Investor Education and Protection Fund shall be credited by following amounts (as and when due) |                         |                         |
| a) Unpaid dividends   | 2.46                    | 2.13                    |
| b) Unpaid matured Deposits  | 2.14                    | 4.58                    |
| c) Unmatured Deposits   | 9.30                    | • ·                     |
| Other liabilities   | 352.03                  | 119.72                  |
|   | 1,126.34                | 810.28                  |

<sup>\*</sup> There are no dues outstanding to any enterprises covered under Micro, Small and Medium Enterprises Development Act, 2006, based on the information available with the Company during the year and as at March 31, 2011 and March 31, 2010.

### **Schedule 12: Provisions**

| Provisions for taxation (net of advance tax and tax deducted at | 29.96  | 6.13   |
|---|--------|--------|
| source)   |        |        |
| Provision for standard assets                                   | 158.47 | -      |
| Provision for gratuity  | 14.82  | -      |
| Proposed final dividend   | 500.25 | 170.19 |
| Tax on proposed dividend  | 81.14  | 28.27  |
|   | 784.64 | 204.59 |

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CHENNAI SOLDATES

Financial Statements for the year ended March 31, 2011

Bank and other/charges

### Schedules to accounts

| All amounts are in millions of Indian rupees unless otherw |                   | Year ended<br>March 31, 2011 | Year ended<br>March 31, 2010 |
|--|-------------------|------------------------------|------------------------------|
| Schedule 13: Income from services                          |                   |                              |                              |
| Interest and other income from                             |                   |                              |                              |
| - Gold and other loans                                     |                   | 11,533.49                    | 4,575.15                     |
| - Business loans   |                   | 0.99                         | 2.24                         |
| - Personal loans   |                   | 0.62                         | 4.30                         |
| - Hypothecation and hire purchase loans                    |                   | 93.70                        | 90.8                         |
| - Others   |                   | 5.32                         | 2.4                          |
| Income from fee based activities*                          |                   | 3.32                         | 2.1                          |
| - Money transfer   |                   | 19.21                        | 21.2                         |
| - Others   |                   | 0.87                         | 3.4                          |
| -  |                   | 11,654.20                    | 4,699.7                      |
| Schedule 14: Other income                                  |                   |                              | .,                           |
| Totalisat (anna Ne   |                   | 104.67                       |                              |
| Interest (gross)*  |                   | 124.67                       | 66.2                         |
| Foreign exchange gain (net) Bad debts recovered            |                   | 0.02                         | (0.0                         |
| Others   |                   | 8.64                         | 3.5                          |
| Others   |                   | 27.73<br><b>161.06</b>       | 12.4                         |
| * Tax deducted at source Rs. 24.93 (Previo                 | us year Rs. 9.89) | 101.00                       | 82.2                         |
| Schedule 15: Personnel expenses                            |                   |                              |                              |
| - · ·  |                   | 1 410 26                     | 402.8                        |
| Salaries, wages and bonus                                  |                   | 1,419.26                     | 492.8                        |
| Contribution to provident and other funds                  |                   | 180.71                       | 41.3                         |
| Staff welfare expenses                                     |                   | 5.03                         | 2.1                          |
| Schedule 16: Operating and other expenses                  |                   | 1,605.00                     | 536.4                        |
| Rent   |                   | 328.40                       | 133.2                        |
| Electricity  |                   | 38.16                        | 18.2                         |
| Insurance  |                   | 23.75                        | 4.6                          |
| Travel and conveyance                                      |                   | 83.90                        | 53.7                         |
| Communication expenses                                     |                   | 44.23                        | 14.7                         |
| Advertisement  |                   | 1,038.51                     | 482.8                        |
| Directors sitting fees                                     |                   | 1.51                         | 0.9                          |
| Repairs and maintenance                                    |                   | 1.51                         | 0.9                          |
| - Vehicles   |                   | 1.78                         | 1.5                          |
| - Others   |                   | 62.79                        | 1.5<br>17.6                  |
| Legal and professional fees                                |                   | 95.19                        | 24.4                         |
| Security charges   |                   |                              |                              |
| Rates and taxes  |                   | 204.16                       | 54.9                         |
| Printing and stationery                                    |                   | 40.47                        | 9.9                          |
| Loss on sale of assets                                     |                   | 41.51                        | 17.6                         |
| Bad debts  |                   | 2.28                         | 4.3                          |
| Provision for standard assets                              |                   | 248.94                       | 53.4                         |
|  | 1 4-1             | 158.47                       | 00.5                         |
| Provision for loans and advances, net of bac               | debts written off | (24.66)                      | 88.5                         |
| Miscellaneous expenses                                     |                   | 49.32<br><b>2,438.7</b> 1    | 19.8<br>1,000.7              |
| Schedule 17: Financial expenses                            |                   | 2,730./1                     | 1,000.7                      |
| Interest   |                   |                              |                              |
| - on Debentures  | O                 | 299.67                       | 288.6                        |
| - on Deposits  | X                 | 1.37                         | 3.8                          |
| - on Bank Borrowings                                       | ()                | 2,210.30                     | 795.9                        |
| - on other borrowings                                      | / > /             | 34.30                        | 16.9                         |
| - on Subordinate Bonds                                     |                   | 233.15                       | 134.7                        |
| - on Commercial Papers                                     |                   | 369.88                       | 57.4                         |
| - Others   |                   | 7.92                         | 6.8                          |
| Dank and otherselesses ()                                  |                   |                              |                              |

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Financial statements for the year ended March 31, 2011

Schedule 18: Notes to accounts

(All amounts are in millions of Indian Rupees unless otherwise stated)

### 18. 1 Statement of significant accounting policies

### a) Basis of preparation

The financial statements have been prepared to comply in all material respects with the Notified accounting standard by Companies Accounting Standards Rules, 2006, (as amended) the relevant provisions of the Companies Act, 1956 and the guidelines issued by the Reserve Bank of India as applicable to a non deposit accepting NBFC. The financial statements have been prepared under the historical cost convention and on an accrual basis except for interest and discounts on non performing assets which are recognised on realization basis. The accounting policies have been consistently applied by the Company and are consistent with those used in the previous year.

### b) Use of estimates

The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent liabilities at the date of the financial statements and the results of operations during the reporting period end. Although these estimates are based upon management's best knowledge of current events and actions, actual results could differ from these estimates.

### c) Fixed assets

Fixed assets are stated at cost, less accumulated depreciation and impairment losses if any. Cost comprises the purchase price and any cost attributable to bringing the asset to its working condition for its intended use.

### d) Depreciation

Depreciation is provided using the straight line method at the rates prescribed under schedule XIV of the Companies Act, 1956, which is management's estimate of the useful lives of the assets except as follows:

| Nature of asset    | Rate of depreciation followed |
|--------------------|-------------------------------|
| Computer equipment | 33.33%                        |

During the current year, the Company has changed its estimated useful life of computer equipments from 6 years to 3 years. This change in estimated useful life has resulted in provision of additional depreciation by Rs 57.09 million and the profit before tax of the Company is lower by the corresponding number.

Computer software cost capitalized is amortized over the estimated useful life of 6 years.

### e) Impairment

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The carrying amounts of assets are reviewed at each balance sheet date if there is any indication of impairment based on internal / external factors. An impairment loss is recognized wherever the carrying amount of an asset exceeds its recoverable amount. The recoverable amount is the greater of the assets net selling price and value in use. In assessing value in use, the estimated future cash flows are discounted to their present value using a pretax discount rate that reflects current market assessments of the time value of money and risks specific to the asset.

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Financial statements for the year ended March 31, 2011

Schedule 18: Notes to accounts

(All amounts are in millions of Indian Rupees unless otherwise stated)

ii) After impairment, depreciation is provided on the revised carrying amount of the assets over its remaining useful life.

### f) Leases

Finance leases, which effectively transfer to the Company substantially all the risks and benefits incidental to ownership of the leased item, are capitalized at the lower of the fair value and present value of the minimum lease payments at the inception of the lease term and disclosed as leased assets. Lease payments are apportioned between the finance charges and reduction of the lease liability based on the implicit rate of return. Finance charges are charged directly against income. Lease management fees, legal charges and other initial direct costs are capitalised.

If there is no reasonable certainty that the Company will obtain the ownership by the end of the lease item, capitalized leased assets are depreciated over the shorter of the estimated useful life of the asset or the lease term.

Leases where the lessor effectively retains substantially all the risks and benefits of ownership of the leased term, are classified as operating leases. Operating lease payments are recognized as an expense in the Profit and Loss account on a straight-line basis over the lease term.

### g) Investments

The Board of directors has spelt out the criteria to classify investments into current and long term investments in the investment policy. Investments that are readily realisable and intended to be held for not more than a year are classified as current investments. All other investments are classified as long-term investments. Any inter class transfer should be with the approval of the board and as per RBI regulation.

Current investments are carried at lower of cost and fair value determined on an individual investment basis. Quoted current investments for each category shall be valued at cost or market value whichever is lower. Unquoted equity shares in the nature of current investments shall be valued at cost or break-up value, whichever is lower.

Long-term investments are carried at cost. However, provision for diminution in value is made to recognise a decline other than temporary in the value of the investments.

### h) Revenues

Revenue is recognized to the extent that it is probable that the economic benefits will flow to the Company and the revenue can be reliably measured.

Interest income on loans given is recognised under the internal rate of return method. Such interests, where instalments are overdue in respect of non performing assets are recognised on realization basis. Any such income recognised and remaining unrealized after the installments become overdue with respect to non performing assets is reversed.

Revenues from fee-based activities are recognised as and when services are rendered.

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Financial statements for the year ended March 31, 2011

Schedule 18: Notes to accounts

(All amounts are in millions of Indian Rupees unless otherwise stated)

Interest on deposits is recognised on a time proportion basis taking into account the amount outstanding and the rate applicable.

Gains arising on direct assignment of assets is recognized over the tenure of agreements as per guideline on securitization of standard assets issued by the Reserve Bank of India, losses, if any are recognised upfront.

### **Employee benefits**

- i. Retirement benefits in the form of Provident Fund are defined contribution scheme and the contributions are charged to the Profit and Loss Account of the year when the contributions to the fund maintained by the Central Government is due. There are no other obligations other than the contribution payable to the respective trusts.
- ii. Gratuity liability under the Payment of Gratuity Act which is a defined benefit scheme is accrued and provided for on the basis of an actuarial valuation on projected unit credit method made at the end of each financial year.
- iii. Short term compensated absences are provided for based on estimates.
- iv. Actuarial gains / losses are immediately taken to profit and loss account and are not deferred.

### Foreign currency transactions

(i) Initial Recognition

> Foreign currency transactions are recorded in the reporting currency, by applying to the foreign currency amount the exchange rate between the reporting currency and the foreign currency at the date of the transaction.

(ii) Conversion

> Foreign currency monetary items are reported using the closing rate. Non-monetary items which are carried in terms of historical cost denominated in a foreign currency are reported using the exchange rate at the date of the transaction and non-monetary items which are carried at fair value or other similar valuation denominated in a foreign currency are reported using the exchange rates that existed when the values were determined.

. (iii) Exchange Differences

> Exchange differences arising on the settlement of monetary items or on reporting company's monetary items at rates different from those at which they were initially recorded during the year, or reported in previous financial statements, are recognized as income or as expenses in the year in which they arise.

### k) Income Tax

Tax expense comprises current and deferred tax. Current income tax is measured at the amount expected by to be paid to the tax authorities in accordance with the Indian Income Tax Act. Deferred income taxes

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Financial statements for the year ended March 31, 2011

Schedule 18: Notes to accounts

(All amounts are in millions of Indian Rupees unless otherwise stated)

reflects the impact of current year timing differences between taxable income and accounting income for the year and reversal of timing differences of earlier years.

Deferred tax is measured based on the tax rates and the tax laws enacted or substantively enacted at the balance sheet date. Deferred tax assets are recognised only to the extent that there is reasonable certainty that sufficient future taxable income will be available against which such deferred tax assets can be realised.

At each balance sheet date the Company re-assesses unrecognized deferred tax assets. It recognizes unrecognized deferred tax assets to the extent that it has become reasonably certain or virtually certain, as the case may be that sufficient future taxable income will be available against which such deferred tax assets can be realised.

The carrying amount of deferred tax assets are reviewed at each balance sheet date. The Company writesdown the carrying amount of a deferred tax asset to the extent that it is no longer reasonably certain or virtually certain, as the case may be, that sufficient future taxable income will be available against which deferred tax asset can be realised. Any such write-down is reversed to the extent that it becomes reasonably certain or virtually certain, as the case may be, that sufficient future taxable income will be available.

### l) Earnings per share

Basic earnings per share are calculated by dividing the net profit or loss for the period attributable to equity shareholders (after deducting preference dividends and attributable taxes) by the weighted average number of equity shares outstanding during the period. The weighted average numbers of equity shares outstanding during the period are adjusted for events of bonus issue; bonus element in a rights issue to existing shareholders; share split; and reverse share split, if any.

For the purpose of calculating diluted earnings per share, the net profit or loss for the period attributable to equity shareholders and the weighted average number of shares outstanding during the period are adjusted for the effects of all dilutive potential equity shares.

### m) Provisions

a) A provision is recognized when an enterprise has a present obligation as a result of past event and it is probable that an outflow of resources will be required to settle the obligation, in respect of which a reliable estimate can be made. Provisions are not discounted to its present value and are determined based on management estimate required to settle the obligation at the balance sheet date. These are reviewed at each balance sheet date and adjusted to reflect the current management estimates.

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Financial statements for the year ended March 31, 2011

### Schedule 18: Notes to accounts

(All amounts are in millions of Indian Rupees unless otherwise stated)

### b) Provision policy for gold loans and other loan portfolios

Secured loans are classified / provided for, as per management's best estimates, subject to the minimum provision required as per Non-Banking Financial (Deposit Accepting or Holding) Companies Prudential Norms (Reserve Bank) Directions, 2007 as follows:

### Classification of loans (Gold and other loans)

| Asset Classification | Provisioning policy                                       |
|----------------------|---|
| Standard Assets #    | 0.25%   |
| Sub-standard assets  | 10%   |
| Doubtful assets      | 100% of unsecured portion + 20 to 50% of secured portion. |
| Loss assets          | 100% written off in books.                                |

### Classification of loans (Hypothecation and Stock on Hire)

| Asset Classification | Provisioning policy        |
|----------------------|----------------------------|
| Standard Assets #    | 0.25%                      |
| Sub-standard assets  | 100%                       |
| Doubtful assets*     | 100% written off in books. |
| Loss assets          | 100% written off in books. |

<sup>\*</sup> Company considers all loans overdue for more than 18 months as doubtful of recovery.

# As per notification DNBB.222 / CGM(US)-2011 issued by Reserve Bank of India (RBI) on January 17, 2011.

### n) Segment reporting

The Company primarily operates in the business of "Gold loan" and accordingly no segment reporting is applicable.

### o) Cash and Cash Equivalents

Cash and cash equivalents in the balance sheet comprise cash at bank and in hand and short-term investments with an original maturity of three months or less.

### p) Ancilliary borrowing costs

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Ancilliary borrowings costs incurred issue of debentures and other long term borrowings are expensed over the tenure of the loan.

Financial statements for the year ended March 31, 2011

Schedule 18: Notes to accounts

(All amounts are in millions of Indian Rupees unless otherwise stated)

### q) Share issue expenses

Expenses incurred in connection with issue of shares are adjusted (net of tax effects, if any) against the securities premium account in accordance with Section 78 of the Companies Act, 1956.

### r) Insurance claims

Insurance claims are accrued for on the basis of claims admitted and/or to the extent there is no uncertainty in receiving the claims.

### s) Surplus on auction of pledged gold

The Company has a policy of refund of any surplus that arises on auction of pledged gold which has been re-possessed by the Company in accordance with the terms of the agreement with the customers.

### t) Employee stock compensation cost

Measurement and disclosure of the employee share-based payment plans is done in accordance with SEBI (Employee Stock Option Scheme and Employee Stock Purchase Scheme) Guidelines, 1999 and the Guidance Note on Accounting for Employee Share-based Payments, issued by the Institute of Chartered Accountants of India. The Company measures compensation cost relating to employee stock options using the intrinsic value method. Compensation expense, if any is amortized over the vesting period of the option on a straight line basis.

### 18. 2 Nature of operations

Manappuram General Finance and Leasing Limited ('MAGFIL' or 'the Company') was incorporated on July 15, 1992 in Thrissur, Kerala. The Company is a non banking financial company ('NBFC'), which provides a wide range of fund based and fee based services including gold loans, money exchange facilities etc. The Company currently operates through more than 1,900 branches spread across the country.

The Board of Directors of the Company at its meeting held on February 25, 2011, decided to change the Category A (Deposit Taking) registration of the Company with Reserve Bank of India (RBI) and made an application for the change. RBI approved the same and issued a new Certificate giving Category B (Non Deposit Taking) registration to the Company. As per the new registration, the Company is a Systemically Important Non-Deposit Taking NBFC.

### 18.3 Share Capital

### Issue of equity shares to promoters on preferential basis

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During the current period, the Company has issued 13,210,039 shares to its promoters on preferential basis at a price of Rs 75.70/- per share at a premium of Rs 73.70/- per share. The approval of the Board of Directors and shareholders has been taken and necessary regulatory requirements have been complied with by the Company.

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Financial statements for the year ended March 31, 2011

### Schedule 18: Notes to accounts

(All amounts are in millions of Indian Rupees unless otherwise stated)

### Bonus and share split

The shareholders of the Company have on April 22, 2010 through a resolution, approved the sub-division of one fully paid equity share of Rs 10/- each of the Company into five equity shares of Rs 2/- each fully paid pursuant to Section 94 of the Act. Further, the shareholders of the Company have through a resolution passed on April 22, 2010 approved the issuance of equity shares of Rs 2/-each, fully paid up, as bonus shares (after considering the stock split as above) in the ratio of 1:1 to the shareholders existing as on the record date. These changes have been given effect to in the current period.

Further, as per the requirements of paragraph 44 read with paragraph 24 of Accounting Standard 20 – 'Earnings per share' (AS-20), the number of equity shares outstanding as at March 31, 2010 has been adjusted for the amount of such bonus shares and sub-divided shares in the computation of the weighted average number of shares for the computation of EPS for the current year and previous year.

### Issue of equity shares through private placement to Qualified Institutional Buyers ("QIBs")

During the current year, the Company has issued 59,523,809 shares to certain QIBs by way of a private placement at a price of Rs 168/- per share at a premium of Rs 166/- per share. The issues of these shares are for the purposes of augmenting the funding needs of the Company and to meet capital adequacy norms. The Company raised a total amount of Rs 1,000 crores from these QIBs and incurred an amount of Rs 23 crores as share issues expenses which has been set off against the share premium account.

### Employee Stock Option Scheme (ESOS), 2009

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The details of the Employee Stock Option Scheme 2009 are as under:

| Date of share holders' approval | August 17, 2009                                 |
|---------------------------------|---|
| Number of options approved      | 1,000,000                                       |
| Date of grant                   | August 17, 2009                                 |
| Number of options granted       | 829,500   |
| Method of settlement            | Equity  |
| Graded Vesting                  | 50% after one year from the date of grant i.e.  |
| ·                               | August 16, 2010 and balance 50% after two years |
| ,                               | from the date of grant i.e August 16, 2011      |
| Exercisable period              | 4 years from vesting date                       |
| Vesting conditions              | on achievement of pre-determined performance    |
|                                 | parameters in accordance with the Company       |
|                                 | Performance appraisal plans.                    |

Subsequent to the share split and bonus issue, the number of options has been adjusted to 8,295,000 options and the exercise price has been adjusted to Rs 33.12/- per share in accordance with the terms of the scheme.

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Financial statements for the year ended March 31, 2011

### Schedule 18: Notes to accounts

(All amounts are in millions of Indian Rupees unless otherwise stated)

The Company has adopted the (Employee Stock Option Scheme and Employee Stock Purchase Scheme) Guidelines, 1999 issued by Securities and Exchange Board of India, and has recorded a compensation expense using the intrinsic value method as set out in those guidelines. The summary of the movements in options is given below:

| Particulars   | As at                   | As at                   |
|---|-------------------------|-------------------------|
|   | March 31, 2011          | March 31, 2010          |
| Options outstanding, beginning of year              | 7,850,000               | -                       |
| Options granted during the year                     | -                       | 8,295,000               |
| Options exercised during the year                   | 3,755,120               | -                       |
| Options lapsed during the year                      | -                       | 445,000                 |
| Options outstanding, end of year                    | 4,094,880               | 7,850,000               |
| Options outstanding at the year end comprise of:    |                         |                         |
| - Options eligible for exercise at year end         | 169,880                 | -                       |
| - Options not eligible for exercise at year end     | 3,925,000               | 7,850,000               |
| Particulars   | As at<br>March 31, 2011 | As at<br>March 31, 2010 |
| Weighted average remaining contract life of options | 2 years 5 month         | 3 years 5 month         |

The options outstanding at March 31, 2011 had an exercise price of Rs. 33.12/-

The fair value of options estimated at the date of grant using the Black-Scholes method and the assumptions used are as under:

| Particulars  | Vesting I<br>August 16, 2010<br>50% | Vesting II<br>August 16, 2011<br>50% |  |  |
|--|-------------------------------------|--------------------------------------|--|--|
| Option fair value (pre-split and bonus at a face value of Rs 10/- per share) | Rs 142.43                           | Rs 157.92                            |  |  |
| Risk-free interest rate  | 6.15%                               | 6.53%                                |  |  |
| Expected life  | 3 years                             | 4 years                              |  |  |
| Expected volatility  | 67.11%                              | 66.62%                               |  |  |
| Expected dividend yield  | 2.76%                               | 2.76%                                |  |  |
| Share price on the date of grant (face value of Rs 10/-)                     | Rs. 331.15 /-                       | Rs. 331.15 /-                        |  |  |

The expected volatility of the stock has been determined based on historical volatility of the stock. The period over which volatility has been considered is the expected life of the option.

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Financial statements for the year ended March 31, 2011

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(All amounts are in millions of Indian Rupees unless otherwise stated)

### Pro-forma Disclosures for ESOS 2009

In accordance with SEBI (Employee Stock Option Scheme and Employee Stock Purchase Scheme) Guidelines, 1999, had the compensation cost for ESOS 2009 been recognized based on the fair value at the date of grant in accordance with Black-Scholes method, the amounts of the Company's net profit and earnings per share would have been as follows:

| Particulars                | Profit after tax | Basic EPS (Rs.) | Diluted EPS<br>(Rs.) |
|----------------------------|------------------|-----------------|----------------------|
| Year ended March 31, 2011  |                  |                 |                      |
| - Amounts as reported      | 2,826.64         | 7.61            | 7.51                 |
| - Amounts as per pro-forma | 2,774.52         | 7.47            | 7.37                 |
| Particulars                | Profit after tax | Basic EPS (Rs.) | Diluted EPS<br>(Rs.) |
| Year ended March 31, 2010  |                  |                 |                      |
| - Amounts as reported      | 1,197.22         | 4.09            | 4.07                 |
| - Amounts as per pro-forma | 1,143.19         | 3.91            | 3.88                 |

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Financial Statements for the year ended March 31, 2011

(All amounts are in millions of Indian rupees unless otherwise stated)

### 18.4 Related party transactions

| Particulars                                  | significantly | es owned or<br>influenced by | Key Managen | ent Personnel | Relatives of key<br>perso | _         | Т         | otal                |
|--|---------------|------------------------------|-------------|---------------|---------------------------|-----------|-----------|---------------------|
|  |               | nent personnel<br>relatives  |             |               |                           |           |           |                     |
|  | or their      | relatives                    |             |               |                           |           |           |                     |
|  |               |                              |             |               |                           |           |           |                     |
|  | 31-Mar-11     | 31-Mar-10                    | 31-Mar-11   | 31-Mar-10     | 31-Mar-11                 | 31-Mar-10 | 31-Mar-11 | 31-Mar-10           |
| Debentures issued during the period          |               |                              | 46.03       | 272,18        | 1.54                      | 1.12      | 47.57     | 273.30              |
| Mr. V.P.Nandakumar                           | _ [           |                              | 46.03       | 272.18        | 1.54                      | -         | 46.03     | 272.18              |
| Mrs. Jyothi Prasannan                        | _ !           |                              | .0.05       | -             | 0.11                      | 0.28      | 0.11      | 0.28                |
| Mrs. Shelly Ekalavyan                        | _             |                              |             | _             | 0.17                      | 0.03      | 0.17      | 0.03                |
| Mrs. Geeta Ravi                              | _             | -                            | _           | _             | 0.29                      | 0.24      | 0,29      | 0.24                |
| Mrs. Sathyalekshmy                           |               | -                            | -           | -             | 0.97                      | 0.58      | 0,97      | 0.58                |
|  | 1             |                              |             |               |                           |           |           |                     |
| Debentures redeemed during the period        | - 1           | -                            | 60.10       | 255.09        | 1.94                      | 0.44      | 62.04     | 255.53              |
| Mr. V.P.Nandakumar                           |               | -                            | 60.10       | 255.09        | -                         | -         | 60.10     | 255.09              |
| Mrs. Jyothi Prasannan                        | - 1           | -                            | -           | •             | 0.15                      | 0.18      | 0.15      | 0.18                |
| Mrs. Shelly Ekalavyan                        | -             | -                            | -           | -             | 0.18                      | 0.03      | 0.18      | 0.03                |
| Mrs. Geeta Ravi                              | -             | -                            | -           | -             | 0.40                      | 0.07      | 0.40      | 0.07                |
| Mrs. Sathyalekshmy                           | -             | -                            | -           | -             | 1.21                      | 0.17      | 1.21      | 0.17                |
| Mrs. Rajalakshmi Raveendra Babu              | -             | -                            | -           | -             | -                         | -         | -         | -                   |
| Subordinate Bond issued during the period    | _             | _ !                          | _ [         | _             | 0.82                      | 0.61      | 0.82      | 0.61                |
| Mrs. Sushama Nandakumar                      |               | ]                            |             | _             | 0.15                      | 0.01      | 0.15      | 0.01                |
| Mrs. Geeta Ravi                              | _             | _                            | -           |               | 0.15                      | 0.03      | 0.15      | 0.03                |
| Mrs. Rajalakshmi Raveendra Babu              | _             | _                            | -           | _             | 0.68                      | 0.50      | 0.68      | 0.50                |
| Mrs. Sathyalekshmy                           | -             | - 1                          | -           | -             | -                         | 0.08      | -         | 0.08                |
| Subordinate Bond redeemed during the period  | _             | _                            | _           | 45.00         | 0.63                      | 0.09      | 0.63      | 45.09               |
| Mr. V.P.Nandakumar                           |               | _                            |             | 45.00         |                           |           | 1         | 45.00               |
| Mrs. Jyothi Prasannan                        |               | i .                          |             |               | -                         | 0.04      |           | 0.04                |
| Mrs. Rajalakshmi Raveendra Babu              |               | -                            | -           | -             | 0.63                      | -         | 0.63      |                     |
| Mrs. Shelly Ekalavyan                        | - 1           | -                            | -           | -             | -                         | 0.02      | -         | 0.02                |
| Mrs. Geeta Ravi                              | -             |                              |             | -             | •                         | 0.03      | -         | 0.03                |
| Interest paid                                | _ !           | 0.30                         | 3,06        | 7.01          | 0.34                      | 0.28      | 3.40      | 7.60                |
| Mr. V.P.Nandakumar                           |               | -                            | 3.06        | 7.01          | -                         |           | 3.06      | 7.01                |
| Manappuram Insurance Brokers Private Limited | _             | 0.09                         | -           | -             | _                         | _         | -         | 0.09                |
| Manappuram Chits (India) Limited             | _ !           | 0.21                         | -           | -             | -                         | -         |           | 0.21                |
| Mrs. Shelly Ekalavyan                        | - 1           | -                            | -           | -             | -                         | 0,01      | -         | 0.01                |
| Mrs. Jyothi Prasannan                        | - 1           | -                            | -           | -             | 0.08                      | 0.06      | 0 08      | 0.06                |
| Mrs. Rajalakshmi Raveendra Babu              | - 1           | -                            | -           | -             | 0.04                      | 0.06      | 0.04      | 0.06                |
| Mrs. Sushama Nandakumar                      | -             | -                            | -           | -             | 0.14                      | 0.15      | 0,14      | 0.15                |
| Mrs.Sathyalakshmi                            | -             | -                            | -           | -             | 0.05                      | -         | 0.05      | -                   |
| Mrs. Geetha Ravi                             | -             | •                            | -           | -             | 0.03                      | -         | 0.03      | -                   |
| Salary to Sooraj Nandan                      | -             | -                            | - ;         | -             | -                         | 0.42      | -         | 0.42                |
| Inter Corporate Deposits accepted            |               | 5.15                         |             | _             |                           | _         |           | 5.15                |
| Manappuram Asset Finance Limited             |               |                              | _           | -             | _                         |           | ]         | 5.13                |
| Manappuram Chits (India) Limited             | -             | 5.15                         | -           | -             | _                         | -         | -         | 5.15                |
| Inter Corporate Deposits redeemed            |               | 10.60                        |             |               |                           |           | •         | 10.60               |
| Manappuram Asset Finance Limited             | ]             | 10.30                        |             |               |                           |           | !         | 10.60               |
| Manappuram Chits (India) Limited             | -             | 10.60                        | -           | -             |                           | ] -       |           | 10.60               |
| Advances made                                |               | 1.78                         |             |               | 1.91                      | 1.20      | 1.91      | 2.07                |
| Mrs. Jyothi Prasannan                        | ] []          | 1./8                         |             |               | 1.31                      | 1.20      | 1.91      | <b>2.97</b><br>1.20 |
| Sooraj Nandan                                |               | -                            | _ ;         | _             | 0.60                      | 1.20      | 0.60      | 1.20                |
| Manappuram Foundations                       |               | 1.78                         | -           | _             |                           | _         | ] -       | 1.78                |

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Financial Statements for the year ended March 31, 2011

(All amounts are in millions of Indian rupees unless otherwise stated)

### 18.4 Related party transactions

|  | Enterprises owned or<br>significantly influenced by<br>key management personnel<br>or their relatives |            | significantly influenced by key management personnel |                    | Key Management Personnel |              | Relatives of key management<br>personnel |                       | Total |  |
|--|---|------------|--|--------------------|--------------------------|--------------|--|-----------------------|-------|--|
|  | 31-Mar-11   | 31-Mar-10  | 31-Mar-11  | 31-Mar-10          | 31-Mar-11                | 31-Mar-10    | 31-Mar-11                                | 31-Mar-10             |       |  |
| Loans taken  | _   | 0.51       |  |                    |                          |              |  | 0.51                  |       |  |
| Manappuram Insurance Brokers Private Limited                                     | -   | 0.51       | -  | -                  |                          |              | - 1                                      | 0.51                  |       |  |
| Loans repaid   | _   | 3.56       |  |                    |                          |              |  | 3.56                  |       |  |
| Manappuram Insurance Brokers Private Limited                                     |   | 3.56       | -  | -                  | -                        |              | -  | 3,56                  |       |  |
| Subscription to Equity Shares  | _   | _          | _  | _                  | 1,000.00                 |              | 1,000.00                                 |                       |       |  |
| Mrs. Sushama Nandakumar  |   | -          | .  | -                  | 1,000.00                 | -            | 1,000.00                                 | -                     |       |  |
| Subscription to Share Warrant  |   | _          | _  | 230,76             | _                        | _            | _  | 230,76                |       |  |
| Mr. V.P. Nandakumar  | -   | -          | -  | 230.76             | -                        |              |  | 230.76                |       |  |
| Conversion of Share Warrant  |   | _          | .  | 260.74             | _                        | _            | _  | 260.74                |       |  |
| Mr. V.P. Nandakumar  | -   | -          | -  | 260.74             | -                        |              | -  | 260.74                |       |  |
| Donation made  | 6.20  | _          | _  | _                  | _                        | _            | 6,20                                     | _                     |       |  |
| Manappuram Foundations   | 6.20  | -          | -  | -                  | -                        |              | 6.20                                     | -                     |       |  |
| Rent Paid  | _   | . <u>-</u> | 0.51   | 0.51               | _                        | -            | 0.51                                     | 0.51                  |       |  |
| Mr. V.P.Nandakumar   | -   | -          | 0.51   | 0.51               | -                        | -            | 0.51                                     | 0.51                  |       |  |
| Rent Received  | 0.24  | 0.20       | -  | -                  | _                        | -            | 0.24                                     | 0.20                  |       |  |
| Manappuram Jewellers Private Limited   | 0.04  | 0.02       | •  | -                  | -                        | -            | 0.04                                     | 0.02                  |       |  |
| Manappuram Asset Finance Limited<br>Manappuram Insurance Brokers Private Limited | 0.02  | 0.18       | -  | -                  |                          | -            | 0.02<br>0.18                             | 0.18                  |       |  |
|  |   |            |  |                    |                          |              |  |                       |       |  |
| Sale of gold   | 972.70  | 140.24     | -  | -                  | -                        |              | 972.70                                   | 140.24                |       |  |
| Manappuram Jewellers Private Limited   | 972.70  | 140.24     | -  | -                  | -                        | -            | 972.70                                   | 140.24                |       |  |
| n de e   |   |            |  |                    |                          |              |  |                       |       |  |
| Purchase of assets<br>Mr. V.P.Nandakumar   | -   | -          | <u>-</u>   | <b>25,41</b> 25.41 | -                        | 16.96        | -  | <b>42.37</b><br>25.41 |       |  |
| Mrs. Sushama Nandakumar  | -   |            |  | 25.41              | -                        | 6.86         |  | 6.86                  |       |  |
| Mrs. Sumitha Nandakumar  |   | -          | -  | -                  | -                        | 10.10        | -  | 10.10                 |       |  |
| Balance outstanding as at the period end:  |   |            |  |                    |                          |              |  |                       |       |  |
| Amounts payable (net) to related parties   | _   | _          | 0,26   | 17.39              | 2.83                     | 3.37         | 3.08                                     | 20,76                 |       |  |
| Mr. V.P.Nandakumar   | -   | -          | 0.26   | 17.39              | -                        |              | 0.26                                     | 17.39                 |       |  |
| Mrs. Rajalakshmi Raveendra Babu  | -   | -          | -  | -                  | 0.57                     | 0.56         | 0.57                                     | 0.56                  |       |  |
| Mrs. Shelly Ekalavyan  | -   | -          | -  | -                  |                          | 0.02         | -  | 0.02                  |       |  |
| Mrs. Geeta Ravi  | -   | -          | -  | -                  | 0.09                     | 0.24         | 0.09                                     | 0.24                  |       |  |
| Mrs. Jyothi Prasannan  | -   | -          | -  | -                  | 0.76                     | 0.88         | 0.76                                     | 0.88                  |       |  |
| Mrs. Sushama Nandakumar<br>Mrs. Sathyalekshmy                                    | 1 -   | -          | -  | -                  | 1.04<br>0.36             | 1.03<br>0.65 | 1.04<br>0.36                             | 1.03<br>0.65          |       |  |

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Financial Statements for the year ended March 31, 2011

(All amounts are in millions of Indian rupees unless otherwise stated)

### 18.4 Related party transactions

| , Particulars                                  | Enterprises owned or<br>significantly influenced by<br>key management personnel<br>or their relatives |           | Key Management Personnel |           | Relatives of key<br>perso | -         | Т         | otal      |
|--|---|-----------|--------------------------|-----------|---------------------------|-----------|-----------|-----------|
| ·  | 31-Mar-11   | 31-Mar-10 | 31-Mar-11                | 31-Mar-10 | 31-Mar-11                 | 31-Mar-10 | 31-Mar-11 | 31-Mar-10 |
|  |   |           |                          |           |                           |           |           |           |
| Amounts receivables (net) from related parties | 0.04  | 1.79      |                          | -         | 3.11                      | 1.20      | 3.15      | 2.99      |
| Manappuram Jewellers Private Limited           | 0.01  | -         | -                        | -         | - 1                       | •         | 0.01      | -         |
| Manappuram Asset Finance Limited               | -   | -         | -                        | -         | -                         | -         | - 1       | -         |
| Manappuram Insurance Brokers Private Limited   | 0.03  | 0.02      | -                        | -         | - 1                       | -         | 0.03      | 0.02      |
| Mr.Sooraj Nandan                               | - 1   | -         | -                        | -         | 0.60                      | -         | 0.60      | -         |
| Mrs. Jyothi Prasannan                          | -   | -         | -                        | -         | 2.51                      | 1.20      | 2.51      | 1.20      |
| Manappuram Foundations                         |   | 1.78      | -                        | -         | -                         | -         | -         | 1.78      |

### 1. Names of related parties

Enterprises owned or significantly influenced by key management personnel or their relatives

Manappuram Benefit Fund Limited
Manappuram Chits (India) Limited
Manappuram Asset Finance Limited
Manappuram Finance (sole proprietorship)
Manappuram Insurance Brokers Private Limited
Manappuram Jewellers Private Limited

Manappuram Foundations (charitable trust)

Key Management Personnel

Mr. V P Nandakumar Mr. I Unnikrishnan Mr. B.N Raveendra Babu

Relatives of key management personnel

Mrs. Sushama Nandakumar Mr. Sooraj Nandan Mrs Sumitha Nandakumar Mrs. Jyothi Prasannan Mrs. Shelly Ekalavyan Mrs. Geetha Ravi

Mrs. Rajalakshmi Raveendra Babu

Mrs. Sathyalekshmy

2. Remuneration paid to directors is disclosed elsewhere in the financial statements (Refer note 18.15(c))

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CHENNAI TO THE PLAN ACCOUNTS

### Schedule 18: Notes to accounts (continued..)

(All amounts are in millions of Indian rupees unless otherwise stated)

### 18.5 Employment benefits disclosures:

The amounts of Provident fund contribution charged to the Profit and loss account during the year aggregates to Rs. 96.51 (Previous year - Rs. 26.25).

The Company has a defined benefit gratuity plan. Every employee who has completed five years or more of service gets a gratuity on departure at 15 days salary (last drawn salary) for each completed year of service. The scheme is funded with an insurance company in the form of a qualifying insurance policy.

The following tables summarise the components of net benefit expense recognised in the profit and loss account and the funded status and amounts recognised in the balance sheet for the gratuity plan.

### **Profit and Loss account**

Net employee benefit expense (recognised in Personnel expenses)

|   | 2011   | 2010   |
|---|--------|--------|
| Current service cost                      | 32.48  | 0.54   |
| Interest cost on benefit obligation       | 0.31   | 0.12   |
| Expected return on plan assets            | (1.86) | (0.29) |
| Net actuarial loss recognised in the year | 15.16  | 1.73   |
| Net (benefit) / expense                   | 46.09  | 2.10   |
| Actual return on plan assets              | 2.01   | 0.29   |

### **Balance** sheet

Reconciliation of present value of the obligation and the fair value of plan assets:

|  | 2011    | 2010   |
|--|---------|--------|
| Defined benefit obligation                               | (51.91) | (3.88) |
| Fair value of plan assets                                | 37.09   | 4.06   |
| Asset/(liability) recognised in the balance sheet        | (14.82) | 0.18   |
| Experience adjustments on plan liabilities (Gain) / Loss | 14.90   | -      |
| Experience adjustments on plan assets Gain / (Loss)      | 0.15    | -      |

There are no experience adjustments for the years ending March 31, 2009 and March 31, 2008.

Changes in the present value of the defined benefit obligation are as follows:

|                                       | 2011   | 2010   |
|---------------------------------------|--------|--------|
| Opening defined benefit obligation    | 3.88   | 1.53   |
| Interest cost                         | 0.31   | 0.12   |
| Current service cost                  | 32.48  | 0.54   |
| Benefits paid                         | (0.07) | (0.04) |
| Actuarial loss / (gain) on obligation | 15.31  | 1.73   |
| Closing defined benefit obligation    | 51.91  | 3.88   |

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### Schedule 18: Notes to accounts (continued..)

(All amounts are in millions of Indian rupees unless otherwise stated)

Changes in the fair value of plan assets are as follows:

|                                   | 2011   | 2010   |
|-----------------------------------|--------|--------|
| Opening fair value of plan assets | 4.06   | 2.41   |
| Expected return                   | 1.86   | 0.29   |
| Contributions by employer         | 31.09  | 1.40   |
| Benefits paid                     | (0.07) | (0.04) |
| Actuarial gains / (losses)        | 0.15   | -      |
| Closing fair value of plan assets | 37.09  | 4.06   |

The Company expects to contribute Rs 35 to gratuity in 2010-11.

The principal assumptions used in determining gratuity obligations for the Company's plans are shown below:

|  | 2011  | 2010  |
|--|-------|-------|
| and the second s | %     | %     |
| Discount rate  | 8.3%  | 8.0%  |
| Expected rate of return on assets  | 8.5%  | 5.0%  |
| Employee turnover  | 30.0% | 30.0% |

The fund is administered by Life Insurance Corporation of India ("LIC"). The overall expected rate of return on assets is determined based on the market prices prevailing on that date, applicable to the period over which the obligation is to be settled.

The estimates of future salary increases, considered in actuarial valuation, take account of inflation, seniority, promotion and other relevant factors, such as supply and demand in the employment market.

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### Schedule 18: Notes to accounts (continued..)

(All amounts are in millions of Indian rupees unless otherwise stated)

### 18.6 Earnings per share

| Particulars   | <u>2011</u> | <u>2010</u> |
|---|-------------|-------------|
| Net profit as per profit and loss account (used for calculation of EPS)     | 2,826.64    | 1,197.22    |
| Weighted average number of equity shares in calculating basic EPS (Nos.)    | 371,380,825 | 292,648,250 |
| Weighted average number of equity shares in calculating Dilutive EPS (Nos.) |             |             |
| Weighted average number of equity shares in calculating basic EPS (Nos.)    | 371,380,825 | 292,648,250 |
| Add: Number of dilutive shares under Empoyees Stock Options (Nos.)          | 5,111,449   | 1,830,470   |
| Weighted average number of equity shares in calculating diluted EPS (Nos.)  | 376,492,274 | 294,478,720 |

### 18.7 Lease disclosure

### Operating leases:

Office premises are obatined on operating lease which are cancellable in nature.

| Finance leases:  | <u>2011</u> | <u>2010</u> |
|--|-------------|-------------|
| Total minimum lease payments at the year end   | 12.57       | 2.83        |
| Less: amount representing finance charges  | 1.63        | 0.28        |
| Present value of minimum lease payments  | 10.94       | 2.55        |
| Lease payments for the year  | 2.01        | 1.78        |
| Minimum Lease Payments:  Not later than one year [Present value Rs. 3.78 as on March 31, 2011 (Rs. 1.57 as on March 31, 2010)] | 4.55        | 1.79        |
| Later than one year but not later than five years [Present value Rs. 7.16 as on March 31, 2011 (Rs.0.96 as on March 31, 2010)] | 8.02        | 1.04        |
| Later than five years [Present value Rs. Nil as on March 31, 2011 (Rs. Nil as on March 31, 2010)]                              | -           | -           |

### 18.8 Commitments and contingent liabilities

### (i) Commitments

Estimated amount of contracts remaining to be executed on capital account, net of advances is Rs. 89.54 (Previous year - Rs.1.53).

### (ii) Contingent liabilities

| Total  | 1,702.76     | 707.17       |
|--|--------------|--------------|
| The Company is contingently liable to banks and other financial institutions with respect to assignment of gold loans to the extent of the collateral deposits / guarantees. | 1,702.76     | 707.17       |
|  | <u> 2011</u> | <u> 2010</u> |

### (iii) Applicability of Kerala Money Lenders' Act

The Company has challenged in the Hon'ble Supreme Court the order of Hon'ble Kerala High Court upholding the applicability of Kerala Money Lenders Act to NBFCs. The Hon'ble Supreme Court has directed that a status quo on the matter shall be maintained and the matter is currently pening with the Supreme court. The Company has taken legal opinion on the matter and based on such opinion the management is confident of a favourable outcome. Pending the resolution of the same, no adjustments have been made in the financial statements for the required license fee and Security deposits.

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### Schedule 18: Notes to accounts (continued..)

(All amounts are in millions of Indian rupees unless otherwise stated)

### 18.9 (a) Loan portfolio and Provision for Non Performing Assets for major categories of loan portfolio

### Asset Classification (as per RBI prudential norms) Gross loan outstanding Provision for Assets Net loan outstanding 2011 2010 2011 2010 2011 2010 Gold loan - Standard assets 63,495.46 18,410.61 158.47 \* 63,336.99 18,410.61 - Sub-standard assets 76.27 48.25 7.63 4.83 68.64 43.42 - Doubtful assets 133.68 53.40 123.36 51.20 10.32 2.20 - Loss assets Hypothecation loan - Standard assets 18.79 91.55 18.79 91.55 - Sub-standard assets 26.69 124.52 26.69 43.69 80.83 - Doubtful assets 70.71 70.71 - Loss assets 63,750.89 18,799.04 316.15 170.43 63,434.74 18,628.61

### 18.9 (b) Provision for dimunition in value of investments

| Particulars     | 2011 | 2010 |
|-----------------|------|------|
| A MA PICALINI D | 2011 | 2010 |
|                 |      |      |

Provision for dimunition in value of investments

### 18.10 Details of investments purchased and sold during the year

### For the year ended March 31, 2011

| Particulars  |        | Purchased |          |        | Sold      | 7        |
|--|--------|-----------|----------|--------|-----------|----------|
|  | Units  | Rate (Rs) | Total    | Units  | Rate (Rs) | Total    |
| ICICI prudential Flexible Income Plan Premium - Growth | 1.42   | 140.85    | 200.00   | 1.13   | 177.20    | 200.24   |
| Kotak Floater short term Growth fund                   | 19.23  | 15.60     | 300.00   | 19.23  | 15.61     | 300.22   |
| Canara Robeco liquid Super Institutional Growth Fund   | 4.31   | 11.60     | 50.00    | 3.47   | 14.43     | 50.06    |
| IDFC Cash fund - Super Institutional - Daily Dividend  | 5.00   | 10.00     | 50.00    | 5.00   | 10.01     | 50.05    |
| SBI Magnum Insta cash Fund - cash option               | 36.80  | 21.20     | 780.00   | 36.80  | 21.21     | 780.67   |
| SBI Magnum Insta cash Fund - cash option               | 11.79  | 21.20     | 250.00   | 11.79  | 21,22     | 250.19   |
| Religare Ultra short term fund - Institutional Growth  | 19.08  | 13.10     | 250.00   | 19.03  | 13.16     | 250.40   |
| Religare Liquid Fund - Super Institutional Growth Fund | 76.31  | 13.10     | 1,000.00 | 76.31  | 13.11     | 1,000.19 |
| Tata Liquid Super high investment fund                 | 0.03   | 1,666.67  | 50.00    | 0.03   | 1,668.67  | 50.06    |
| IDBI Liquid fund - Growth                              | 39.07  | 10.24     | 400.00   | 39.07  | 10.25     | 400.56   |
| PNB liquid fund - Growth                               | 5.00   | 10.00     | 50.00    | 5.00   | 10.05     | 50.23    |
| UTI Mutual Fund  | 199.00 | 10.00     | 1,990.00 | 199.00 | 10.00     | 1,990.76 |
|  | 417.04 |           | 5,370.00 | 415.86 | 20100     | 5,373.63 |
| For the year ended March 31, 2010                      |        |           |          |        |           | -,       |

| Particulars  |        | Purchased |          |        | Sold      |             |
|--|--------|-----------|----------|--------|-----------|-------------|
|  | Units  | Rate (Rs) | Total    | Units  | Rate (Rs) | Total       |
| Reliance Liquidity Fund - Daily Dividend Reinvestment Option | 32.99  | 10.00     | 330.04   | 32.99  | 10.00     | 330.04      |
| LICMF - Liquid Fund Dividend Plan                            | 89.26  | 10.98     | 980.09   | 89.26  | 10.98     | 980.09      |
| $O_{\alpha} / O_{\beta} / O_{\beta} = 0$                     | 122.25 |           | 1,310.13 | 122.25 | (IB       | 0181,340.13 |

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<sup>\*</sup> Disclosed separately under Provisions in Schedule 12 and not netted off against the loan.

Financial Statements for the year ended March 31, 2011

### Schedule 18: Notes to accounts (continued..)

(All amounts are in millions of Indian rupees unless otherwise stated)

### 18.11 Assignment of receivables

The Company has assigned a portion of its gold loans / hypothecations loans to banks and financial institutions during the year. The aggregate amount assigned as as at March 31, 2011 is Rs. 11,182.83 (Previous year - Rs. 7,077.02). These amounts have been reduced from the gross gold loan and hypothecation loan balances. A bank / institution wise breakup of the same is as under:

| Bank / Financial institution | 2011      | 2010     |
|------------------------------|-----------|----------|
| Dhanalakshmi Bank            | 1,849.41  | _        |
| Kotak Mahindra Bank          | 1,971.79  | 630.31   |
| ING Vysya Bank               | 1,628.67  | 882.27   |
| Yes Bank                     | 1,684.88  | -        |
| ICICI Bank                   | 1,564.86  | 2,092.66 |
| UTI Bank                     | 1,118.19  | 1,499.98 |
| Development Credit Bank      | 199.72    | -        |
| Federal Bank                 | 166.55    | -        |
| IndusInd Bank                | 450.40    | -        |
| DBI Bank                     | 548.36    | 1,971.80 |
|                              | 11,182.83 | 7,077.02 |

**18.12** Deposits with banks include cash collateral deposits aggregating Rs 2,119.41 (Previous year: Rs 1,182.57) towards assignments and other approved facilities. A bank / institution wise breakup of the same is as under:

| Bank / Financial institution  | <u>2011</u>  | 2010     |
|-------------------------------|--------------|----------|
| ICICI Bank                    | 182.73       | 133.81   |
| Kotak Mahindra Bank           | 35.54        | 30.18    |
| HDFC Bank                     | 153.57       | 80.00    |
| Development Credit Bank       | 25.00        | _        |
| ING Vysya Bank                | 54.79        | 34.43    |
| Federal Bank                  | 50.00        | 54,24    |
| South Indian Bank             | 127.89       | 136.85   |
| IDBI Bank                     | 155.00       | 120.00   |
| YES Bank                      | 209.24       | 50.00    |
| Karur Vyasya Bank             | 25.00        | 12.50    |
| Indian Overseas Bank          | 275.32       | 50.00    |
| Bank of Rajastan              | 10.00        | 10.00    |
| Development Bank of Singapore | 37.50        | •        |
| Dhanalakshmi Bank             | 365.33       |          |
| United Bank of India          | 100.00       | _        |
| DENA Bank                     | 37.50        | _        |
| Andhra Bank                   | 125.00       | -        |
| Punjab National Bank          | <del>-</del> | 50.00    |
| UCO Bank                      | 100.00       |          |
| Jammu & Kashmir Bank          | 50.00        | -        |
| Catholic Syrian Bank          | -            | 20.56    |
| State Bank of India           | -            | 400.00   |
|                               | 2,119.41     | 1,182.57 |

### 18.13 Charges created on assets of the Company for Secured Loans

### A. From banks

Cash credit, overdrafts and working capital loan accounts have been availed from various banks and are secured by Gold

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CHENNAI TO ACCOUNTY

### Schedule 18: Notes to accounts (continued..)

(All amounts are in millions of Indian rupees unless otherwise stated)

### **B.** Secured Non Convertible Debentures

Details of security and series wise outstanding of secured non convertible debentures are as under:

| Date of<br>Allotment | Number of Debentures | Amount | Tenure | Security<br>details | Redemption details             |
|----------------------|----------------------|--------|--------|---------------------|--------------------------------|
| 16-Sep-06            | 4,812                | 4.81   | 60     | Note 1              | At par at the end of 60 months |
| 15-Nov-06            | 5,781                | 5.78   | 60     | Note 1              | At par at the end of 60 months |
| 24-Mar-07            | 12                   | 0.01   | 48     | Note 1              | At par at the end of 48 months |
| 24-Mar-07            | 410                  | 0.41   | 60     | Note 1              | At par at the end of 60 months |
| 13-Oct-07            | 50                   | 0.05   | 48     | Note 1              | At par at the end of 48 months |
| 4-Dec-07             | 328                  | 0.33   | 60     | Note 1              | At par at the end of 60 months |
| 31-Jan-08            | 163                  | 0.16   | 48     | Note 1              | At par at the end of 48 months |
| 31-Jan-08            | 1,439                | 1.44   | 60     | Note 1              | At par at the end of 60 months |
| 27-Mar-08            | 704                  | 0.70   | 36     | Note 1              | At par at the end of 36 months |
| 27-Mar-08            | 53                   | 0.05   | 48     | Note 1              | At par at the end of 48 months |
| 27-Mar-08            | 732                  | 0.73   | 60     | Note 1              | At par at the end of 60 months |
| 31-Mar-08            | 35                   | 0.04   | 36     | Note 1              | At par at the end of 36 months |
| 31-Mar-08            | 432                  | 0.43   | 60     | Note 1              | At par at the end of 60 months |
| 29-Dec-08            | 3,232                | 3.23   | 36     | Note 1              | At par at the end of 36 months |
| 29-Dec-08            | 654                  | 0.65   | 60     | Note 1              | At par at the end of 60 months |
| 29-Dec-08            | 974                  | 0.97   | 36     | Note 1              | At par at the end of 36 months |
| 29-Dec-08            | 200                  | 0.20   | 48     | Note 1              | At par at the end of 48 months |
| 29-Dec-08            | 108                  | 0.11   | 36     | Note 1              | At par at the end of 36 months |
| 16-Mar-09            | 20                   | 0.02   | 24     | Note 1              | At par at the end of 24 months |
| 16-Mar-09            | 666                  | 0.67   | 36     | Note 1              | At par at the end of 36 months |
| 16-Mar-09            | 150                  | 0.15   | 60     | Note 1              | At par at the end of 60 months |
| 16-Mar-09            | 82                   | 0.08   | 24     | Note 1              | At par at the end of 24 months |
| 16-Mar-09            | 697                  | 0.70   | 36     | Note 1              | At par at the end of 36 months |
| 30-Apr-09            | 285                  | 0.29   | 24     | Note 1              | At par at the end of 24 months |
| 30-Apr-09            | 1,013                | 1.01   | 36     | Note 1              | At par at the end of 36 months |
| 30-Apr-09            | 15                   | 0.02   | 24     | Note 1              | At par at the end of 24 months |
| 30-Apr-09            | 517                  | 0.52   | 36     | Note 1              | At par at the end of 36 months |
| 9-Jun-09             | 10                   | 0.01   | 48     | Note 1              | At par at the end of 48 months |
| 9-Jun-09             | 252                  | 0.25   | 60     | Note 1              | At par at the end of 60 months |
| 9-Jun-09             | 574                  | 0.57   | 24     | Note 1              | At par at the end of 24 months |
| 9-Jun-09             | 1,664                | 1.66   | 36     | Note 1              | At par at the end of 36 months |
| 22-Feb-10            | 6,231                | 6.23   | 12     | Note 1              | At par at the end of 12 months |
| 9-Mar-10             | 11,062               | 11.06  | 12     | Note 1              | At par at the end of 12 months |
| 30-Mar-10            | 62,119               | 62.12  | 12     | Note 1              | At par at the end of 12 months |
| 22-Apr-10            | 61,460               | 61.46  | 12     | Note 1              | At par at the end of 12 months |

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### Schedule 18: Notes to accounts (continued..)

(All amounts are in millions of Indian rupees unless otherwise stated)

### **B.** Secured Non Convertible Debentures

Details of security and series wise outstanding of secured non convertible debentures are as under:

| Date of<br>Allotment   | Number of<br>Debentures | Amount         | Tenure | Security       | Redemption details   |
|------------------------|-------------------------|----------------|--------|----------------|--|
| 22-Apr-10              | 62,359                  | 62.36          | 12     | details Note 1 | de la companya de la                           |
| 22-Apr-10<br>22-Apr-10 | 57,124                  | 57.12          | 12     | Note 1         | At par at the end of 12 months   |
| 20-Jul-10              | 66,273                  | 66.27          | 12     | Note 1         | At par at the end of 12 months   |
| 20-Jul-10              | 45,428                  | 45.43          | 12     | 1              | At par at the end of 12 months   |
| 24-Jul-10              | 39,627                  | 39.63          |        | Note 1         | At par at the end of 12 months   |
| 15-Oct-10              | 50,164                  |                | 12     |                | At par at the end of 12 months   |
| 15-Oct-10              | 60,986                  | 50.16<br>60.99 | 12     | Note 1         | At par at the end of 12 months   |
| 15-Oct-10              | · · ·                   |                | 12     | Note 1         | At par at the end of 12 months   |
|                        | 92,655                  | 92.66          | 12     | Note 1         | At par at the end of 12 months   |
| 15-Oct-10              | 107,254                 | 107.25         | 12     | Note 1         | At par at the end of 12 months   |
| 29-Nov-10              | 1,312                   | 1.31           | 36     | Note 1         | At par at the end of 36 months   |
| 29-Nov-10              | 79,561                  | 79.56          | 12     | Note 1         | At par at the end of 12 months   |
| 29-Nov-10              | 75,076                  | 75.08          | 12     |                | At par at the end of 12 months   |
| 29-Nov-10              | 55,328                  | 55.33          | 12     | Note 1         | At par at the end of 12 months   |
| 15-Dec-10              | 98,858                  | 98.86          | 12     | Note 1         | At par at the end of 12 months   |
| 25-Feb-11              | 3,159                   | 3.16           | 12     | Note 1         | At par at the end of 12 months   |
| 25-Feb-11              | 149,979                 | 149.98         | 12     | Note 1         | At par at the end of 12 months   |
| 31-Mar-11              | 82,599                  | 82.60          | 12     | Note 1         | At par at the end of 12 months   |
| 31-Mar-11              | 30,169                  | 30.17          | 12     | Note 1         | At par at the end of 12 months   |
| 15-Feb-10              | 250                     | 250.00         | 18     | Note 1         | At par at the end of 18 months   |
| 18-Aug-10              | 250                     | 250.00         | 18     | Note 1         | At par at the end of 18 months   |
| 3-Sep-10               | 250                     | 250.00         | 18     | Note 1         | At par at the end of 18 months, with   |
|                        |                         |                |        |                | a put / call option on February 3, 2011, May 3, 2011, August 3, 2011 and November 3, 2011.   |
| 3-Sep-10               | 250                     | 250.00         | 18     | Note 1         | At par at the end of 18 months, with a put / call option on February 3, 2011, May 3, 2011, August 3, 2011 and November 3, 2011.          |
| 3-Sep-10               | 500                     | 500.00         | 18     | Note 1         | At par at the end of 18 months, with<br>a put / call option on February 3,<br>2011, May 3, 2011, August 3, 2011<br>and November 3, 2011. |
| 31-Mar-11              | 1,000                   | 1,000.00       | 15     | Note 2         | At par at the end of 15 months, with a put / call option on June 29, 2011, September 28, 2011, December 28, 2011 and March 28, 2012.     |
| 28-Mar-11              | 100                     | 100.00         | 24     | Note 3         | At par at the end of 24 months   |
| 28-Mar-11              | 100                     | 100.00         | 36     | Note 3         | At par at the end of 36 months   |
| 28-Mar-11              | 150                     | 150.00         | 36     | Note 3         | At par at the end of 36 months   |
| 28-Mar-11              | 150                     | 150.00         | 48     | Note 3         | At par at the end of 48 months   |



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### Schedule 18: Notes to accounts (continued..)

(All amounts are in millions of Indian rupees unless otherwise stated)

### **B. Secured Non Convertible Debentures**

Details of security and series wise outstanding of secured non convertible debentures are as under:

| Date of<br>Allotment | Number of<br>Debentures | Amount   | Tenure | Security<br>details | Redemption details             |
|----------------------|-------------------------|----------|--------|---------------------|--------------------------------|
| 28-Mar-11            | 200                     | 200.00   | 60     | Note 3              | At par at the end of 60 months |
| 28-Mar-11            | 9                       | 9.00     | 36     | Note 3              | At par at the end of 36 months |
| 28-Mar-11            | 9                       | 9.00     | 48     | Note 3              | At par at the end of 48 months |
| 28-Mar-11            | 12                      | 12.00    | 60     | Note 3              | At par at the end of 60 months |
| 28-Mar-11            | 9                       | 9.00     | 36     | Note 3              | At par at the end of 36 months |
| 28-Mar-11            | 9                       | 9.00     | 48     | Note 3              | At par at the end of 48 months |
| 28-Mar-11            | 12                      | 12.00    | 60     | Note 3              | At par at the end of 60 months |
| 28-Mar-11            | 30                      | 30.00    | 36     | Note 3              | At par at the end of 36 months |
| 28-Mar-11            | 30                      | 30.00    | 48     | Note 3              | At par at the end of 48 months |
| 28-Mar-11            | 40                      | 40.00    | 60     | Note 3              | At par at the end of 60 months |
| 31-Mar-11            | 6                       | 6.00     | 36     | Note 3              | At par at the end of 36 months |
| 31-Mar-11            | 6                       | 6.00     | 48     | Note 3              | At par at the end of 48 months |
| 31-Mar-11            | 8                       | 8.00     | 60     | Note 3              | At par at the end of 60 months |
| 31-Mar-11            | 6                       | 6.00     | 36     | Note 3              | At par at the end of 36 months |
| 31-Mar-11            | 6                       | 6.00     | 48     | Note 3              | At par at the end of 48 months |
| 31-Mar-11            | 8                       | 8.00     | 60     | Note 3              | At par at the end of 60 months |
| 31-Mar-11            | 75                      | 75.00    | 36     | Note 3              | At par at the end of 36 months |
| 31-Mar-11            | 75                      | 75.00    | 48     | Note 3              | At par at the end of 48 months |
| 31-Mar-11            | 100                     | 100.00   | 60     | Note 3              | At par at the end of 60 months |
| 31-Mar-11            | 11                      | 11.40    | 36     | Note 3              | At par at the end of 36 months |
| 31-Mar-11            | 11                      | 11.40    | 48     | Note 3              | At par at the end of 48 months |
| 31-Mar-11            | 15                      | 15.20    | 60     | Note 3              | At par at the end of 60 months |
|                      | 1,328,535               | 5,012.85 |        |                     |                                |

### Note 1:

Secured by a floating charge on the gold loan receivables and other unencumbered assets both present and future.

### Note 2:

Secured by first pari passu charge on the receivables of the Company with a mimium asset cover ratio of 1.10 times.

### Note 3:

The Company is in the process of creating a charge in respect of these debentures aggregating Rs 1,188.

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Schedule 18: Notes to accounts (continued..)

(All amounts are in millions of Indian rupees unless otherwise stated)

18.14 Additional disclosures as required by circular no DNBS(PD). CC. No. 125/03.05.002/2008-2009 dated August 1, 2008 issued by the Reserve Bank of India:

## a) Capital to Risk Assets Ratio

| Particulars                | March 31, 2011 | March 31, 2010 |
|----------------------------|----------------|----------------|
| CRAR (%)                   | 29.13          | 29.34          |
| CRAR - Tier I Capital (%)  | 26.36          | 26.04          |
| CRAR - Tier II Capital (%) | 2.77           | 3.30           |

## b) Exposure to real estate sector

The Company does not have any direct or indirect exposure to real estate sector.

## c) Asset liability management

# Maturity pattern of certain items of assets and liabilities as at March 31, 2011

| Liabilities           | 1 day to 30/31 | Over one month | Over 2 month upto | 1 day to 30/31   Over one month   Over 2 month upto   Over 3 months to 6 | Over 6      | Over 6 Over 1 year Over 3 | Over 3     | Over 5 | Total     |
|-----------------------|----------------|----------------|-------------------|--|-------------|---------------------------|------------|--------|-----------|
|                       | days (one      | to 2 months    | 3 months          | months   | months to 1 | months to 1 to 3 years    | years to 5 | years  |           |
|                       | month)         |                |                   |  | year        |                           | years      |        |           |
|                       |                |                |                   |  |             |                           |            |        |           |
| Sorrowings from banks | 6,050.06       | 2,050.07       | 1,899.27          | 10,642.26  | 17,404.94   | •                         | •          | •      | 38,046.60 |
| Market borrowings #   | 1,708.20       | 2,686.12       | 3,060.99          | 2,204.00   | 1,002.40    | 4.80                      | 2.30       | •      | 10,668.81 |

| Assets         | 1 day to 30/31 | Over one month | Over 2 month upto | day to 30/31 Over one month Over 2 month upto Over 3 months to 6 Over 6 Over 1 year Over 3 | Over 6      | Over 1 year            | Over 3     | Over 5 | Total     |
|----------------|----------------|----------------|-------------------|--|-------------|------------------------|------------|--------|-----------|
|                | days (one      | to 2 months    | 3 months          | months   | months to 1 | months to 1 to 3 years | years to 5 | years  |           |
|                | month)         |                |                   |  | year        |                        | years      |        |           |
|                |                |                |                   |  |             |                        |            |        |           |
| Advances (net) | 11,243.48      | 11,347.28      | 9,396.95          | 14,263.14  | 17,419.76   | 1                      | •          | •      | 63,670.61 |
| Investments    | •              | •              | •                 | 3.15   | 400.00      | 1                      | •          | 0.05   | 403.20    |

<sup>#</sup> Represents secured loans from others and vehicle loans under Schedule 3 and commercial papers under Schedule 4

These disclosures are given only for certain items of assets and liabilities from the Balance sheet as required by the above circular and is not a complete depiction of the asset liability maturity position of the Company as at March 31, 2011.

As this is the first year of presentation of the above information, no comparatives have been disclosed.



Financial Statements for the year ended March 31, 2011

### Schedule 18: Notes to accounts (continued..)

(All amounts are in millions of Indian rupees unless otherwise stated)

### 18.15 Supplementary profit and loss data

### a. Legal and professional fees (Schedule 17) includes remuneration to auditors as follows:

| Remuneration as auditors | <u>2011</u> | <u>2010</u> |
|--------------------------|-------------|-------------|
| Statutory audit          | 2.50        | 2.00        |
| Other services           | 1.50        | 0.90        |
| Certification            | 0.50        | 0.20        |
| Out of pocket expenses   | 0.20        | 0.13        |
|                          | 4.70        | 3.23        |

### Note:

Excludes applicable service taxes

Excludes Rs 3.5 (previous year Rs 1) included under Share issue expenses in Schedule 2 in connection with Qualified Institutional Placement.

### b. Expenditure in foreign currency

|  | <u>2011</u> | <u>2010</u> |
|--|-------------|-------------|
| Travel   | 2.52        | 1.12        |
| Consultancy charges  | 7.96        | -           |
|  | 10.48       | 1.12        |
| c. Managerial remuneration   | <u>2011</u> | <u>2010</u> |
| Salary to whole time directors   | 28.80       | 14.70       |
| Commission to whole time directors                                     | 18.60       | 9.60        |
| Commission to Non - whole time directors                               | 2.80        | 2.23        |
| Contribution to provident fund/superannuation for whole time directors | 3.46        | 1.76        |
|  | 53.66       | 28.29       |
| NT-4   |             |             |

Note

Provisions for / contribution to employee retirement/post retirement and other employee benefits which are based on actuarial valuations done on an overall Company basis are excluded above.

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Financial Statements for the year ended March 31, 2011

### Schedule 18: Notes to accounts (continued..)

(All amounts are in millions of Indian rupees unless otherwise stated)

### Computation of Net Profit in accordance with section 349 of the Companies Act, 1956 for calculation of commission payable to directors

|   | <u>2011</u> | 2010        |
|---|-------------|-------------|
| Profit before tax (as per Profit and Loss Account)  | 4,238.96    | 1,818.26    |
| Add:  |             | ŕ           |
| Directors' remuneration   | 53.66       | 28.29       |
| Depreciation as per Profit and Loss account   | 212.96      | 57.37       |
| Provision for doubtful debts and advances   | 133.81      | 88.58       |
| Loss on disposal of investments   | •           | 0.43        |
| Loss on sale of fixed assets (net) as per Profit and Loss account   | 2.28        | 4.34        |
| Less:   | -           |             |
| Depreciation (to the extent specified in section 350 of the Companies Act, 1956)  | (212.96)    | (57.37)     |
| (Loss)/Profit on sale of fixed assets as per Section 349 of the Companies Act, 1956   | (2.28)      | (4.34)      |
| Net profit as per Section 349 of the Companies Act, 1956  | 4,426.43    | 1,935.56    |
|   |             | 1,500.00    |
| Maximum amount of Commission and Salary payable to Managing and Wholetime directors at 10% of the net profits as calculated above | 442.64      | 193.56      |
| Maximum amount of Commission payable to other directors at 1% of the net profits as calculated above                              | 44.26       | 19.36       |
| 18.16 Remittance of dividend in foreign curreny   |             |             |
| Final dividend  | <u>2011</u> | <u>2010</u> |
| Period to which it relates  |             |             |
| Number of non-resident shareholders   | •           | 2008-09     |
| Number of equity shares held on which dividend was due  | •           | 4           |
| Amount remitted   | -           | 12,546,630  |
| A MOUNT FORMULA   | -           | 14.68       |

18.17 During the year there have been certain instances of fraud on the Company by employees where gold loan related misappropriations / cash embezzlements have occurred for amounts aggregating Rs 24.87 million. The Company has fully provided for these amounts in the financial statements and is in the process of recovering these amounts from the employees and taking appropriate legal actions.

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Financial Statements for the year ended March 31, 2011

Schedule 18: Notes to accounts (continued..)

(All amounts are in millions of Indian rupees unless otherwise stated)

18.18 Comparatives

Previous year's figures have been reclassified to conform to the presentation of the current year.

As per our report of even date

S. R. Battle Q. Amourelin For S. R. BATLIBOI & ASSOCIATES

Firm Registration Number: 101049W

ERED ACCOUNT

Chartered Accountants

per S Balasubrahmanyam

Partner

Membership No.: 053315

Place: Chennai

Date: April 28, 2011

M. Anandan

V.F.Nandakumar

Director Chief Financial Officer Company Secretary

Executive Chairman Managing Director

For and on behalf of the Board of Directors

I. Unnikrishnan

A.L.Bindu C.Radhakrishnan

**B.N Raveendra Babu** 

Joint Managing Director